



# <u>Overview transshipment methods</u> <u>for inland waterways of:</u>

Click on the subject to navigate directly to that page

- ➢ Bulk
- ➢ Palletized goods
- Project cargo
- Containers

<u>Remark:</u> The financial figures and operational characteristics included in this document are indicative, based on market research done in 2018-2019, and might be subject to change over time.

<u>Disclaimer</u>: When using content of this document, please make reference to POM Oost-Vlaanderen (2019), Overview transshipment methods.







EUROPEAN UNION





### List of abbreviations

| Approx. | approximately   |
|---------|---|
| САРЕХ   | Capital Expenditure   |
| cm      | Centimeter  |
| Excl.   | Exclusive   |
| FT      | Feet  |
| h       | Hour  |
| IWW     | Inland Waterways  |
| kWh     | Kilowatthour  |
| 1       | Liter   |
| m       | Meter   |
| mio     | Million   |
| N/A     | Not Available   |
| OPEX    | Operational Expenditure (expressed in financial figures and operational |
|         | characteristics)  |
| Т       | ton   |
| TEU     | Twenty Foot Equivalent Unit   |
| У       | year  |
| @       | At  |









Purchase service

0,75 – 2 euro/ton

# **Overview transshipment methods Bulk**

### Method B1: mobile loader/unloader



### Financial and operational characteristics:

### Purchase equipment

CAPEX: 350.000 euro

OPEX:

Energy: 28 I diesel/h

Maintenance: 4 – 9,5 euro/h

### Minimum required waterside infrastructure:

Bollards (with solid ground for installing crane)

- Suited for all bulk materials
- Capacity 400 up to 500 ton/h
- Works up to 18m aside the crane
- Internet search: 'material handler machine'





### Method B2: mobile unloader



### Financial and operational characteristics:

| Purchase equipment            | Purchase service |
|-------------------------------|------------------|
| CAPEX: 150.000 – 350.000 euro | N/A              |
| OPEX:                         |                  |
| Energy: 0,2 – 0,6 euro/ton    |                  |
| or 1,0 – 1,2 kWh/ton          |                  |
| Maintenance: 0,04 euro/ton    |                  |

### Minimum required waterside infrastructure:

Bollards

- Suited for cereals, seeds, nuts, animal feeds and many other free-flowing materials
- Outreach / working span of up to 9m
- Capacity 80 up to 250 ton/h
- Diesel or electrical powered
- Internet search: 'pneumatic ship unloader mobile'





### Method B3: mobile unloader





### Financial and operational characteristics:

| Purchase equipment                | Purchase service |
|-----------------------------------|------------------|
| CAPEX: < 200.000 euro             | N/A              |
| OPEX:                             |                  |
| Energy: 0,18 euro/hour (@ 120kW)  |                  |
| Maintenance: 4.000 euro/year (2%) |                  |

### Minimum required waterside infrastructure:

Bollards

- Suited for rice
- Capacity up to 80 ton/h
- Part of the installation (blowers and electric control) are separately installed (in a nearby building)
- Internet search: 'pneumatic ship unloader mobile'





### Method B4: mobile unloader



### Financial and operational characteristics:

| Purchase equipment                 | Purchase service |
|------------------------------------|------------------|
| CAPEX: 195.000 - 210.000 euro      | N/A              |
| OPEX:                              |                  |
| Energy: 0,35 euro/ton (@140 ton/h) |                  |
| Maintenance: approx. 45.000        |                  |
| euro/y based on 8h working/day     |                  |

### Minimum required waterside infrastructure:

Bollards

- Suited for free flowing granular products
- Capacity up to 176 ton/hour (dry wheat)
- Internet search: 'agri vacuum ship unloader'





### Method B5: stationary unloader



### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 500.000 - 850.000 euro        | N/A              |
| OPEX:                                |                  |
| Energy: 0,7 – 0,8 kWh/ton            |                  |
| Maintenance: 0,04 euro/ton unloading |                  |

### Minimum required waterside infrastructure:

### Bollards

- ➢ For dry bulk products up to 1,2 ton/m<sup>3</sup>
- Suited for cereals, flours, rice, malt, feed pellets, soy beans, wood pellets, fish meal, soy meal
- Capacity 100 up to 400 ton/hour
- Outreach / working span of up to 17,5m
- Electrical powered
- Internet search: 'pneumatic ship unloader'





### Method B6: automotive unloader



### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 1,2 – 1,6 mio euro            | N/A              |
| OPEX:                                |                  |
| Energy: 0,7 – 0,8 kWh/ton unloading  |                  |
| Maintenance: 0,04 euro/ton unloading |                  |

### Minimum required waterside infrastructure:

### Standard quay wall

- Suited for dry bulk products up to 1,2 ton/m<sup>3</sup>
- Suited for cereals, flours, rice, malt, feed pellets, soy beans, wood pellets, fish meal, soy meal
- Capacity 100 up to 400 ton/hour
- > Need of 2 3 operators
- Electrical powered
- Internet search: 'pneumatic ship unloader'





### Method B7: automotive unloader



### Financial and operational characteristics:

| Purchase equipment  | Purchase service |
|---|------------------|
| CAPEX: 700.000 – 1.100.000 euro excl. transport<br>& assembly | N/A              |
| OPEX:   |                  |
| Energy: 0,9 kWh   |                  |
| Maintenance: 1 - 2% of CAPEX/year                             |                  |

### Minimum required waterside infrastructure:

N/A

- Suited for dry bulk products up to 1,2 ton/m<sup>3</sup>
- Suited for cereals, flours, rice, malt, feed pellets, soy beans, wood pellets, fish meal, soy meal
- Capacity up to 200 to 400 ton/hour unloading
- Internet search: 'pneumatic ship unloader'





Purchase service

N/A

# **Overview transshipment methods Bulk**

### Method B8: mobile unloader



Financial and operational characteristics:

|--|

CAPEX: 900.000 euro OPEX:

> Energy: 0,16 euro/ton Maintenance: 0,01 euro/ton

Minimum required waterside infrastructure:

### Bollards

- Mechanical screw type unloader
- Suited for all bulk products up to 1,2 ton/m<sup>3</sup>
- Suited for unloading of cement, grain, derivatives, alumina, fertilizers, chemical
- Capacity up to 220 ton/hour
- Internet search: 'pneumatic ship unloader mobile'





### Method B9: mobile unloader



### Financial and operational characteristics:

| Purchase equipment              | Purchase service |
|---------------------------------|------------------|
| CAPEX: 880.000 – 1.565.000 euro | N/A              |
| OPEX:                           |                  |
| Energy: 0,24 euro/ton           |                  |
| Maintenance: N/A                |                  |

### Minimum required waterside infrastructure:

### Bollards

- Suited for cement, alumina, sulphur, grain, feedstuff, biomass, fertilizers and quick lime
- Capacity up to 500 ton/hour
- Internet search: 'dry bulk handling'

![](_page_12_Picture_0.jpeg)

![](_page_12_Picture_1.jpeg)

Method B10: hydraulic material handling crane

![](_page_12_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equinment                            | Purchase service                               |
|---|--|
| <u>r drenase equipment</u>                    | Turchase service                               |
| CAPEX: small: 600.000 euro                    | 0,65 – 1,40 euro/ton                           |
| large: 2.000.000 - 3.000.000 euro             | depending on specific weight<br>of the product |
| OPEX:   |  |
| Energy: 20-25 l/h (small) - 30-40 l/h (large) | + 0,25-0,30 eurocent/ton fee                   |
| Maintenance: 20 €/h (small) - 35 €/h (large)  | for use quay wall (Belgium)                    |

### Minimum required waterside infrastructure:

### Standard quay wall

- Clamshell grab : fully automatic, 80-90 cycles/hour (+1.000 ton per hour possible), 1 up to 20m<sup>3</sup>/grab
- Scrap Orange peel grab or magnet: fully automatic, 60-80 cycles/hour, 1 up to 10m<sup>3</sup>/grab
- Quick-changeable tools allow various types of cargo handling with the same machine at very high speeds
- > Different undercarriages: rubber tires, crawlers, rail wheels, fixed
- > Different drivelines: diesel, electric or hybrid
- Internet search: 'hydraulic harbour crane'

![](_page_13_Picture_0.jpeg)

![](_page_13_Picture_1.jpeg)

### Method B11: Mobile Harbour Crane

![](_page_13_Picture_4.jpeg)

### Financial and operational characteristics:

# Purchase equipmentPurchase serviceCAPEX: 2.100.000 – 2.300.000 euro0,65 – 1,40 euro/tonOPEX:0,65 – 1,40 euro/tonEnergy: 0,08 euro/ton (@500 ton/h)depending on specific weightMaintenance: every 500h (2.500-of the product3.500 euro parts excl. labour and oil)+ 0,25-0,30 eurocent/ton feefor use quay wall (Belgium)

### Minimum required waterside infrastructure:

Standard quay wall (UDL 1,4t/m<sup>2</sup> - Area Pressure approx.  $10t/m^2 - 25t/m^2$ ; depending on the configuration)

- Grabs up to 20m<sup>3</sup> attachable
- Capacity up to 500 ton/hour (coal) 800 ton/hour (other)
- Adjustable to fit every pier
- Internet search: 'Mobile harbour crane'

![](_page_14_Picture_0.jpeg)

![](_page_14_Picture_1.jpeg)

### <u>Method B12:</u> mobile loader/unloader on pontoon

![](_page_14_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                                 | Purchase service |
|--|------------------|
| CAPEX: 420.000 euro                                | N/A              |
| OPEX:  |                  |
| 0,35 euro/ton when transshipping 1<br>Mio ton/year |                  |

### Minimum required waterside infrastructure:

### Bollards

- Transshipment pontoon with hydraulic cistern
- Capacity up to 500 ton/hour
- > No footprint on the quay
- Internet search: no information supplied

![](_page_15_Picture_0.jpeg)

![](_page_15_Picture_1.jpeg)

### Method B13: mobile loader on pontoon

![](_page_15_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equipment | Purchase service |
|--------------------|------------------|
| CAPEX: N/A         | N/A              |
| OPEX: N/A          |                  |

### Minimum required waterside infrastructure:

Bollards

### Remarks:

Rental of pontoon and mobile loader

![](_page_16_Picture_0.jpeg)

![](_page_16_Picture_1.jpeg)

### Method B14: loader for trucks based on ramp

![](_page_16_Picture_4.jpeg)

Financial and operational characteristics:

| Purchase equipment      | Purchase service   |
|-------------------------|--|
| CAPEX: N/A              | ± 3.000 euro/week  |
| OPEX: annual inspection | exclusive transport & build-up<br>(estimated at 10.000 euro) |

### Minimum required waterside infrastructure:

Bollards or none (created by the pontoon)

- Capacity up to 350-400 ton/hour
- Internet search: 'scheepsbelader ponton'

![](_page_17_Picture_0.jpeg)

![](_page_17_Picture_1.jpeg)

### Method B15: mobile hopper loader with conveyor belt

![](_page_17_Picture_4.jpeg)

### Financial and operational characteristics:

Purchase equipment

CAPEX: 150.000-175.000 euro

OPEX:

Energy: 10-15l diesel/h Maintenance: 5.000 euro/y Purchase service

350 - 500 euro/day

exclusive transport

### Minimum required waterside infrastructure:

Bollards

- Transshipment belt solution
- Length transport belt: 14 20m
- Suited for coal, grains, fertilizers, biomass, ores, aggregates, woodchips, mulch, wood pellets, sulphur, cement, ...
- Capacity up to 500 ton/hour
- Diesel or electric powered
- Internet search: 'mobile feeders'

![](_page_18_Picture_0.jpeg)

![](_page_18_Picture_1.jpeg)

### Method B16: gantry crane

![](_page_18_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equipment                | Purchase service |
|-----------------------------------|------------------|
| CAPEX: 1.500.000 – 2.000.000 euro | N/A              |
| OPEX:                             |                  |
| Energy: N/A                       |                  |
| Maintenance: average estimation   |                  |
| 35.000 – 40.000 euro/y            |                  |

### Minimum required waterside infrastructure:

Bollards

- Transshipment speed of 150 200 ton/hour
- Can lift up to 7-8 ton/grab
- Internet search: 'gantry crane inland waterways'

![](_page_19_Picture_0.jpeg)

![](_page_19_Picture_1.jpeg)

### Method B17: craneship

![](_page_19_Picture_4.jpeg)

### Financial and operational characteristics:

Purchase equipment

N/A

### Purchase service

380 euro/hour for transshipment all included <u>Remark</u>: sailing cost not included (= as normal IWW sailing cost and depending on the trajectory)

### Minimum required waterside infrastructure:

Bollards

- Transshipment speed: 200 up to 650 ton/hour (depending on specific weight)
- Can lift 12 ton at 17m alongside ship
- Cargo: up to 1.263 ton (936m<sup>3</sup>)
- Internet search: 'kraanschip'

![](_page_20_Picture_0.jpeg)

![](_page_20_Picture_1.jpeg)

![](_page_21_Picture_0.jpeg)

![](_page_21_Picture_1.jpeg)

### Method P1: crane ship

![](_page_21_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipme | <u>ent</u> |
|------------------|------------|
|                  |            |

N/A

### Purchase service

0,75 – 1,25 euro/ton/move for transshipment <u>Remark</u>: sailing cost not included (= as normal IWW sailing cost and depending on the trajectory)

### Minimum required waterside infrastructure:

Bollards

- No infrastructure needed on quay
- Pick-up of pallets up to 10m aside the ship (max 2,5 ton)
- Pick-up of pallets up to 4 ton
- Transshipment speed of 100 to 125 pallets/hour
- Internet search: 'multimodal logistics'

![](_page_22_Picture_0.jpeg)

![](_page_22_Picture_1.jpeg)

### Method P2: crane ship 2

![](_page_22_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment | Purchase service   |
|--------------------|--|
| N/A                | 1,00 – 2,50 euro/move for transshipment  |
|                    | <u>Remark</u> : sailing cost not included (= as normal IWW sailing cost and depending on the trajectory) |

# Minimum required waterside infrastructure:

### Bollards

- No infrastructure needed on quay
- Pick-up of pallets up to 9m aside the ship (@1ton)
- Pick-up of pallets up to 4 ton and up to 5m above ship
- > 198 euro pallets/layer, 400 euro pallets max/ship
- Transshipment speed of 90 to 120 pallets/hour
- Internet search: 'multimodal logistics'

![](_page_23_Picture_0.jpeg)

![](_page_23_Picture_1.jpeg)

### Method P3: hydraulic material handling crane

![](_page_23_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 10.000 - 35.000 euro<br>OPEX: | N/A              |
| N/A                                  |                  |

### Minimum required waterside infrastructure:

### Standard quay wall

- Pallet forks fully automatic
- > 40 cycles per hour
- 1 up to 4 pallets per lift
- Quick-changeable tools allow various types of cargo handling with the same machine at very high speeds
- Different undercarriages: rubber tires, crawlers, rail wheels, fixed
- > Different drivelines: diesel, electric or hybrid
- Internet search: 'hydraulic harbour crane'

![](_page_24_Picture_0.jpeg)

![](_page_24_Picture_1.jpeg)

### Method P4: platform + forklift truck

![](_page_24_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment | Purchase service |
|--------------------|------------------|
| N/A                | 2 euro/move      |

### Minimum required waterside infrastructure:

Standard quay wall

- Up to 250 ton/h depending on weight material (example = 3 to 5 ton per move)
- > 60 to 80 moves per hour
- Transshipment cost can go down to 0,7 euro/ton (case dependent)
- Internet search: not applicable (custom made solution)

![](_page_25_Picture_0.jpeg)

![](_page_25_Picture_1.jpeg)

![](_page_26_Picture_0.jpeg)

![](_page_26_Picture_1.jpeg)

### Method PC1: paper roll

![](_page_26_Picture_4.jpeg)

Financial and operational characteristics:

| Purchase equipment          | Purchase service |
|-----------------------------|------------------|
| CAPEX: 35.000 euro<br>OPEX: | N/A              |
| Maintenance: 250 euro/year  |                  |

### Minimum required waterside infrastructure:

Depending on crane

- Vacuum system
- > Fully automatic
- > 90-100 cycles per hour
- Lifts two paper rolls (usually between 3 to 5 tons per roll)
- Internet search: N/A

![](_page_27_Picture_0.jpeg)

![](_page_27_Picture_1.jpeg)

### Method PC2: steel coils

![](_page_27_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment           | Purchase service |
|------------------------------|------------------|
| CAPEX: 40.000 euro           | N/A              |
| OPEX:                        |                  |
| Maintenance: 250 euro / year |                  |
|                              |                  |

### Minimum required waterside infrastructure:

Depending on crane

- Fully automatic coil clamp
- ➢ 60 cycles/hour
- Allows damage free transshipment
- > 1 unit per lift
- > Distance between 2 rows (for access clamp): 30 cm
- Internet search: 'harbour crane coil clamp'

![](_page_28_Picture_0.jpeg)

![](_page_28_Picture_1.jpeg)

### Method PC3: roundwood

![](_page_28_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equipment           | Purchase service |
|------------------------------|------------------|
| CAPEX: 40.000 euro           | N/A              |
| OPEX:                        |                  |
| Maintenance: 250 euro / year |                  |
|                              |                  |

### Minimum required waterside infrastructure:

Depending on crane

- Fully automatic wood grapples
- ➢ 60 cycles per hour
- Up to a whole truck per lift
- Internet search: 'roundwood grapple'

![](_page_29_Picture_0.jpeg)

![](_page_29_Picture_1.jpeg)

### Method PC4: sawn timber

![](_page_29_Picture_4.jpeg)

Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 40.000 – 50.000 euro<br>OPEX: | N/A              |
| Maintenance. 250 euro / year         |                  |

### Minimum required waterside infrastructure:

Depending on crane

- Auto-release hooks
- ➢ 40 up to 50 cycles per hour
- ➤ 1 up to 8 packages per lift
- Lifts up to 12 tons per package
- Internet search: 'sawn timber spreader'

![](_page_30_Picture_0.jpeg)

![](_page_30_Picture_1.jpeg)

### Method PC5: big bags

![](_page_30_Picture_4.jpeg)

Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 30.000 – 40.000 euro<br>OPEX: | N/A              |
| Maintenance: 250 euro / year         |                  |

### Minimum required waterside infrastructure:

Depending on crane

- Auto-release hooks
- > 50 cycles per hour
- > 1 up to 20 big bags per lift
- Lifts up to 4 ton per big bag (if not exceeding total capacity)
- Internet search: 'big bag spreader'

![](_page_31_Picture_0.jpeg)

![](_page_31_Picture_1.jpeg)

### Method PC6: pulp bale

![](_page_31_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 50.000 – 75.000 euro<br>OPEX: | N/A              |
| Maintenance: 500 euro / year         |                  |

### Minimum required waterside infrastructure:

### Depending on crane

- Fully automatic pulp bale spreader
- > 70 cycles/hour
- 2 up to 8 bales per lift (standard bales +/- 2 ton)
- Internet search: 'pulp bale spreader'

![](_page_32_Picture_0.jpeg)

![](_page_32_Picture_1.jpeg)

### Method PC7: vacuum suited objects up to 6 ton

![](_page_32_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                                 | Purchase       |
|--|----------------|
| CAPEX:   | <u>service</u> |
| Lifter portion : 23.000 to 27.000 euro             | N/A            |
| Vacuum Pad portion sizes: 3.000 to 6.000 euro      | -              |
| OPEX:  |                |
| Maintenance cost: +/- 805 euro/month (based on one |                |
| lifter and one pad used for a 40-hour work week)   |                |

### Minimum required waterside infrastructure:

### Bollards

- Lifts up to 6 ton
- Max 90 moves per hour
- Suited for steel, poly or concrete pipe, as well as flat plate and concrete slabs (pipe from 101 to 457 mm outer diameter)
- > Options for Diesel, Hydraulic or Electric powered models
- > Will not damage delicate materials and bonded coatings
- > Vacuum lifter can be fitted to mobile loader/port crane, or other host machines
- > 360° rotation provides precise placement of materials
- No extra workers needed to assist
- Minimum 30 minutes of continuous vacuum in the event of power failure
- Internet search: 'why vacuum lifting'

![](_page_33_Picture_0.jpeg)

![](_page_33_Picture_1.jpeg)

### Method PC8: single pipe lifting

![](_page_33_Picture_4.jpeg)

Financial and operational characteristics:

| Purchase equipment                                   | Purchase       |
|--|----------------|
| CAPEX: Lifter portion: 59.000 to 90.000 euro         | <u>service</u> |
| Vacuum Pad portion size from 4" to 56": 6.800 to     | N/A            |
| 16.000 euro, larger sizes available on special order |                |
| OPEX:  |                |
| Maintenance cost: +/- 870 euro/month (based on one   |                |
| lifter and one pad used for a 40-hour work week)     |                |

### Minimum required waterside infrastructure:

### Bollards

- > Lifts from 10 ton max up to 25 ton max; higher capacities available by special order
- Max 120 moves/hour
- > Options for Diesel, Hydraulic or Electric powered models
- Vacuum pads can be easily adapted to handle different shapes of products (pipes from 101 mm to unlimited outer diameter)
- > Will not damage delicate materials and bonded coatings
- > Vacuum lifter can be fitted to mobile loader/port crane, or other host machines
- > 360° rotation provides precise placement of materials
- No extra workers needed to assist
- Minimum 30 minutes of continuous vacuum in the event of power failure
- Internet search: 'why vacuum lifting'

![](_page_34_Picture_0.jpeg)

![](_page_34_Picture_1.jpeg)

### Method PC9: concrete elements

![](_page_34_Picture_4.jpeg)

![](_page_34_Picture_5.jpeg)

Financial and operational characteristics:

| Purchase equipment   | <u>Purchase</u> |
|--|-----------------|
| CAPEX: Lifter portion 59.000 to 90.000 euro  | <u>service</u>  |
| Vacuum Pad portion size from 4" to 56": 4.000 to 20.000<br>euro, larger sizes available on special order | N/A             |
|  |                 |
| UPEX:  |                 |
| Maintenance cost: +/- 870 euro/month (based on one lifter  |                 |
| and one pad used for a 40-hour work week)  |                 |

### Minimum required waterside infrastructure:

### Bollards

- > Lifts from 10 ton max up to 25 ton max; higher capacities available by special order
- Max 80 moves/hour
- > Options for Diesel, Hydraulic or Electric powered models
- Will not damage delicate materials and bonded coatings
- Vacuum lifter can be fitted to mobile loader/port crane, or other host machines
- > 360° rotation provides precise placement of materials
- No extra workers needed to assist
- Minimum 30 minutes of continuous vacuum in the event of power failure
- Internet search: 'why vacuum lifting'

![](_page_35_Picture_0.jpeg)

![](_page_35_Picture_1.jpeg)

### Method PC10: concrete road barriers

![](_page_35_Picture_4.jpeg)

### Financial and operational characteristics:

|        | Purchase equipment                            | Purchase service |
|--------|---|------------------|
| CAPEX: | 11.270 euro for one clamp design              | N/A              |
|        | 21.200 euro for two clamps design             |                  |
| OPEX:  |   |                  |
| Er     | nergy: Hydraulic power used from host machine |                  |
| N      | laintenance: 305 euro/month                   |                  |

### Minimum required waterside infrastructure:

### Bollards

- > Designed to lift concrete road barriers up to 9m long and up to 10,5 ton
- > 360° rotation provides precise placement of materials
- Rotation and clamping operates using the hydraulic system of the host machine so host machine must have two sets of hydraulic lines available
- > Remote operation is safer than using hooks, slings or chains
- Elastomer grips provide superior performance and full surface contact without damaging materials
- > Hydraulic lock for safety will not drop barrier if hydraulic pressure is lost
- Eliminates workers from being in unsafe lifting areas
- Internet search: 'why vacuum lifting'

![](_page_36_Picture_0.jpeg)

![](_page_36_Picture_1.jpeg)

### Method PC11: multiple pipe handling

![](_page_36_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                                   | <u>Purchase</u> |
|--|-----------------|
| CAPEX: Lifter portion: 59.000 to 270.000 euro        | <u>service</u>  |
| Vacuum Pad portion size from 4" to 56": 8.500 to     | N/A             |
| 10.000 euro, larger sizes available on special order |                 |
| OPEX:  |                 |
| Maintenance cost: +/- 870 euro/month (based on one   |                 |
| lifter and one pad used for a 40-hour work week)     |                 |

### Minimum required waterside infrastructure:

### Bollards

- > Lifts up to 40 ton; higher capacities available by special order
- Max 120 pipes/hour
- > Options for Diesel, Hydraulic or Electric powered models
- > Vacuum pads can be easily adapted to handle different shapes of products
- > Lifts any materials with a surface where vacuum can be created
- > Will not damage delicate materials and bonded coatings
- > Vacuum lifter can be fitted to mobile loader/port crane, or other host machines
- No extra workers needed to assist
- > Minimum 30 minutes of continuous vacuum in the event of power failure
- Connects quickly to a Reach Stacker
- Internet search: 'why vacuum lifting'

![](_page_37_Picture_0.jpeg)

![](_page_37_Picture_1.jpeg)

### Method PC12: Flexible material handling

![](_page_37_Picture_4.jpeg)

![](_page_37_Picture_5.jpeg)

Financial and operational

### characteristics:

| Purchase equipment                                    | Purchase       |
|---|----------------|
| CAPEX: Lifter portion from 39.500 euro                | <u>service</u> |
| Vacuum Pad portion sizes from 4" to 56": 350 to       | N/A            |
| 16.000 euro   |                |
| OPEX:   |                |
| Maintenance cost: +/- 400 euro/month for one lifter & |                |
| one pad   |                |

### Minimum required waterside infrastructure: Bollards

- Lifts up to 6 ton
- Max 20 moves/hour
- > Vacuum pads can be easily adapted to handle different shapes of products
- Width between center pads: min 0,7m, max 3m50
- Hydraulic powered from host machine
- > Lifts any materials with a surface where vacuum can be created
- Will not damage delicate materials and bonded coatings
- > Vacuum lifter can be fitted to mobile loader/port crane, or other host machines
- No extra workers needed to assist
- Internet search: 'flexible lifter'

![](_page_38_Picture_0.jpeg)

![](_page_38_Picture_1.jpeg)

Method PC13: project cargo general

![](_page_38_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 2.400.000 – 2.600.000 euro    | N/A              |
| OPEX:                                |                  |
| Energy: 18 euro/h                    |                  |
| Maintenance: every 500h (2.500-3.500 |                  |
| euro parts excl. labour and oil)     |                  |

### Minimum required waterside infrastructure:

Standard quay wall (UDL 1,4t/m<sup>2</sup> - Area Pressure approx.  $10t/m^2 - 25t/m^2$  (depending on the configuration)

- Single lifts up to 80 ton
- > Twin lift operation up to 160 ton
- Adjustable to fit every pier
- Internet search: 'Mobile harbour crane'

![](_page_39_Picture_0.jpeg)

![](_page_39_Picture_1.jpeg)

### Method PC14: craneship

![](_page_39_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment | Purchase service  |
|--------------------|---|
| N/A                | 50 – 60 euro/move for transshipment<br><u>Remark</u> : sailing cost not included<br>(= as normal IWW sailing cost and<br>depending on the trajectory) |

### Minimum required waterside infrastructure:

### Bollards + quay with asphalt or suited access for trucks

- Transshipment speed: 15 25 moves/hour (depending on circumstances)
- Grab/drop cargo up to 45 ton at 24m alongside ship
- Ships up to 2.000 ton
- Internet search: 'container kraanschip'

![](_page_40_Picture_0.jpeg)

![](_page_40_Picture_1.jpeg)

### Method PC15: craneship

![](_page_40_Picture_4.jpeg)

## Financial and operational characteristics:

| Purchase equipment | Purchase service  |
|--------------------|---|
| N/A                | 380 euro/hour for transshipment all included<br><u>Remark</u> : sailing cost not included (= as normal<br>IWW sailing cost and depending on the trajectory) |

### Minimum required waterside infrastructure:

Bollards

- Transshipment speed: 15 30 moves/hour (depending on circumstances)
- Can lift 12 ton at 17m alongside ship
- Ships up to 1.263 ton (936m<sup>3</sup>)
- Internet search: 'kraanschip'

![](_page_41_Picture_0.jpeg)

![](_page_41_Picture_1.jpeg)

# **Overview transshipment methods Containers**

![](_page_42_Picture_0.jpeg)

![](_page_42_Picture_1.jpeg)

# **Overview transshipment methods containers**

### Method C1: reach stacker

![](_page_42_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment   | Purchase service                      |
|--|---------------------------------------|
| CAPEX: 520.000 – 650.000 euro<br>OPEX:   | 20 – 50 euro/move on inland terminals |
| Energy: approx. 11- 12 euro/running hour<br>Maintenance: approx. 25 euro/running hour<br>(maintenance mechanics + tires) |                                       |

### Minimum required waterside infrastructure:

### Heavy duty quay wall

- Transshipment speed on average: 20 container moves/hour
- Pick-up of up to 30 ton for 4th row in ship
- Reach inside ship: up to 4 containers wide
- Can stack up to 4 or 5 containers high (on quay)
- Negative lift up to 2.400mm below quay
- Wheel base 7,5m to 9,2m (depending on application)
- Internet search: 'reach stacker'

![](_page_43_Picture_0.jpeg)

![](_page_43_Picture_1.jpeg)

# **Overview transshipment methods containers**

### Method C2: hydraulic material handling crane

![](_page_43_Picture_4.jpeg)

### Financial and operational characteristics:

|                             | Purchase equipment  | Purchase service |
|-----------------------------|---|------------------|
| CAPEX:                      | small: 600.000 euro<br>large: 2.000.000 - 3.000.000 euro  | N/A              |
| OPEX:                       |   |                  |
| Energy<br>Mainte<br>Mainter | r: 20-25 l/h (small) or 30-40 l/h (large)<br>nance crane: 20 €/h (small) or 35 €/h (large)<br>nance spreader depends on use : 500 to 2000 €/y |                  |

### Minimum required waterside infrastructure:

### Standard quay wall

- ➢ 40-60 container moves/hour
- Single or twin lift, telescopic or non telescopic (20-30-40ft containers)
- Container spreader fully automatic
- Quick-changeable tools allow various types of cargo handling with the same machine at very high speeds
- > Different undercarriages: rubber tires, crawlers, rail wheels, fixed
- > Different drivelines: diesel, electric or hybrid
- Internet search: 'hydraulic harbour crane'

![](_page_44_Picture_0.jpeg)

![](_page_44_Picture_1.jpeg)

# **Overview transshipment methods Containers**

Method C3: Mobile Harbour Crane

![](_page_44_Picture_4.jpeg)

### Financial and operational characteristics:

| Purchase equipment                   | Purchase service |
|--------------------------------------|------------------|
| CAPEX: 2.400.000 – 2.600.000 euro    | N/A              |
| OPEX:                                |                  |
| Energy: 1,08 euro/container          |                  |
| Maintenance: every 500h (2.500-3.500 |                  |
| euro parts excl. labour and oil)     |                  |

Minimum required waterside infrastructure:

Standard quay wall (UDL 1,4t/m<sup>2</sup> - Area Pressure approx. 10t/m<sup>2</sup> – 25t/m<sup>2</sup> (depending on the configuration)

- > Up to 30 cycles/hour
- Container handling up to Handy Size Vessels
- Adjustable to fit every pier
- Internet search: 'Mobile harbour crane'

![](_page_45_Picture_0.jpeg)

![](_page_45_Picture_1.jpeg)

# **Overview transshipment methods containers**

### Method C4: gantry crane

![](_page_45_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equipment                  | Purchase service |
|-------------------------------------|------------------|
| CAPEX: 7.000.000 euro               | N/A              |
| OPEX:                               |                  |
| Energy : 3.3 kWh / move             |                  |
| Maintenance: 10.000 – 20.000 euro/y |                  |
| excluding ropes                     |                  |
|                                     |                  |

### Minimum required waterside infrastructure:

### Standard quay wall

- transshipment speed of average 45 containers/hour
- Can lift up to 40 ton
- Internet search: 'gantry crane inland waterways'

![](_page_46_Picture_0.jpeg)

![](_page_46_Picture_1.jpeg)

# **Overview transshipment methods containers**

### Method C5: craneship

![](_page_46_Picture_4.jpeg)

# Financial and operational characteristics:

| Purchase equipment | Purchase service  |
|--------------------|---|
| N/A                | 50 – 60 euro/move for transshipment<br><u>Remark</u> : sailing cost not included<br>(= as normal IWW sailing cost and<br>depending on the trajectory) |

### Minimum required waterside infrastructure:

### Bollards + quay with asphalt or suited access for trucks

- Transshipment speed: 15 25 moves/hour (depending on circumstances)
- Can lift 20 40 45ft containers
- Grab/drop containers up to 45 ton at 24m alongside ship
- Ships up to 100 TEU with reefer connections
- Internet search: 'container kraanschip'