

# Circular Procurement

*Accelerate circular economy through procurement power, alliance- and capacity building*

## Background

Every year, over 250 000 public authorities in the EU spend around 14% of their GDP buying services, works and supplies. Hereof, the NSR economy and population consumes 960 million tonnes of raw materials to produce 360 million tonnes of waste and 21 million tonnes of CO2 emissions. Together, this leads to tremendous environmental damage, high costs of processing waste, and lost value of materials. When leveraging procurement for circularity, these investments could lead to an average of 10-20% direct savings in waste. However, there are several challenges that prevent this from happening like linearly structured procurement workflows, limited market size for suppliers, lack of environments for collaboration, and fragmentation of experience in the NSR.



N33 road construction by Rijkswaterstaat



Green solutions for artificial turf by DIFI



Glass recycling facility by BITC



Circular office by Kamp C

## Aim

The CircPro project will harmonise transnational circular procurement in the North Sea Region (NSR) with a collaborative approach to connect procurers investing in areas like construction, buildings and offices. This enables them to scale up and have a greater impact on a circular economy as well as expanding the market for providers. The project will promote the development and adoption of a common circular procurement framework, business models, and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

## Approach

CircPro brings together partners representing governments, knowledge organisations and business networks spread over the NSR to improve their procurement processes. CircPro is unique in grouping partners into Communities of Practice (COPs) to iteratively explore how they can circularise their procurement in an agile way. COPs will connect buyers and innovators working in similar fields (eg: construction) and from different geographical regions to share and learn from each other. CircPro will build on existing initiatives such as Life+, REBUS, and the SCALED-UP project, and will provide evidence on successful business cases, circular business models, and will define circular procurement criteria.

## Results

- 20.000 tonnes waste prevented by mainly reusing and refurbishing products which normally would be wasted
- 800 000 tonnes virgin materials
- 10 000 tonnes CO2 saved
- 50 project pilots, including road construction, office furniture and ICT
- Creation of 130 green jobs in NSR

## Impact

CircPro will validate circular business models through real pilots and facilitate their wider adoption. The project will reduce the complexity for providers to participate in tenders so they can build business models to scale up across regions, and they will be able to develop a standardised indicator measurement system. CircPro will encourage public and private organizations to include more circular practices in their purchases to decrease their environmental impact.



### Partners:

Programme	Interreg NSR
Duration	3,5 years
Budget	4 million €
Coordinator	Rijkswaterstaat



### Powered by:

### Contact:

Cuno van Geet  
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Jesse Renema  
j.renema@baxcompany.com

# TRANSNATIONAL Procurement Practice & Implementation

## PHASE I

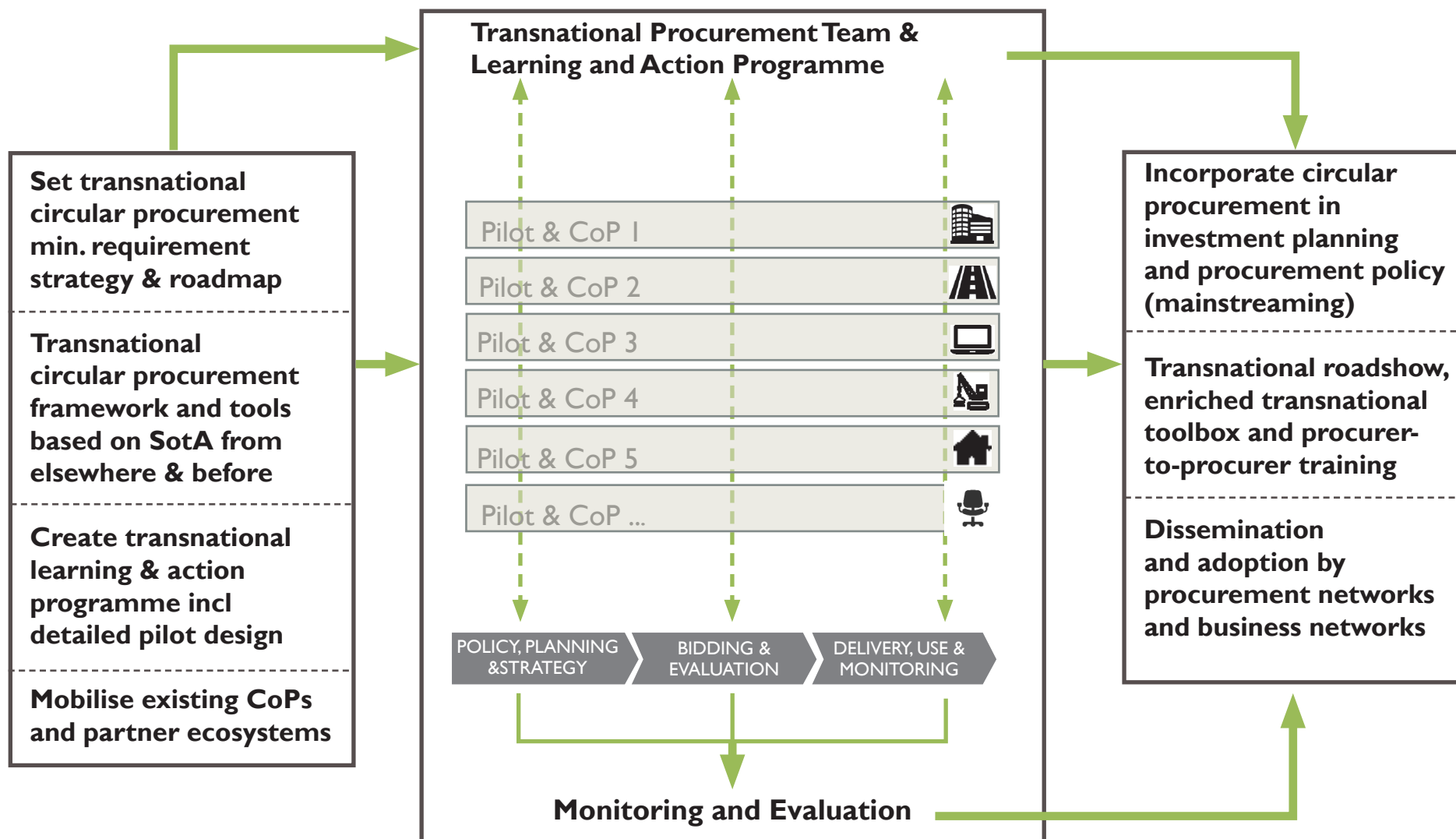
Initiation

## PHASE II

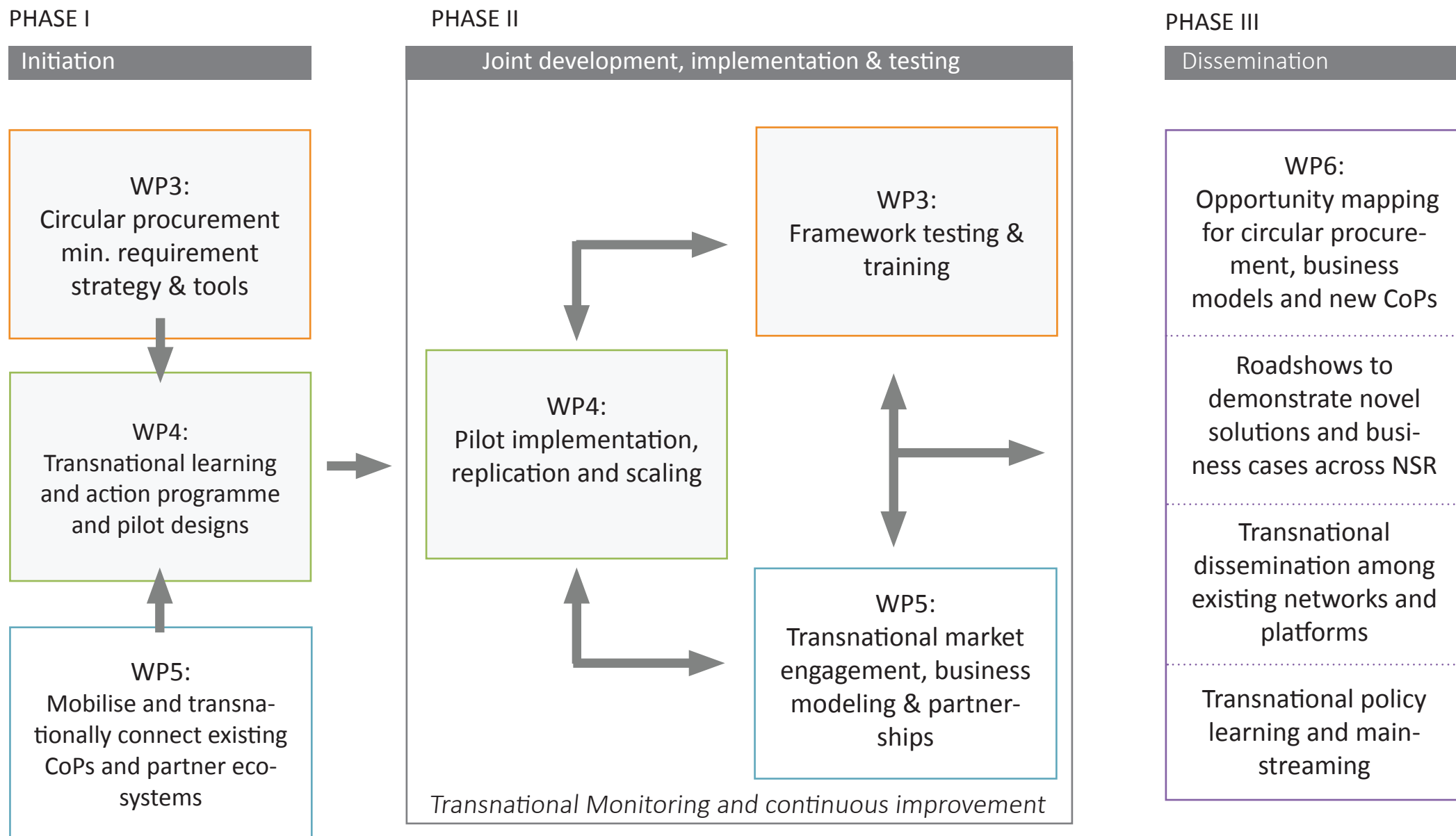
Collaborative Demonstration / Joint Implementation

## PHASE III

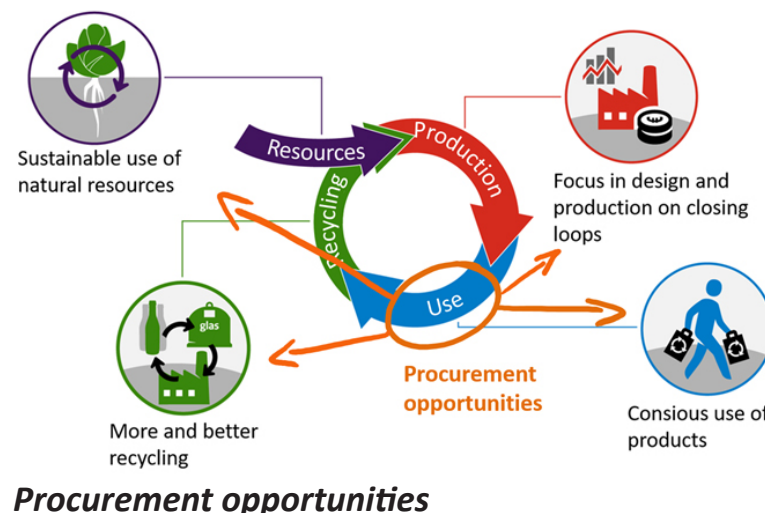
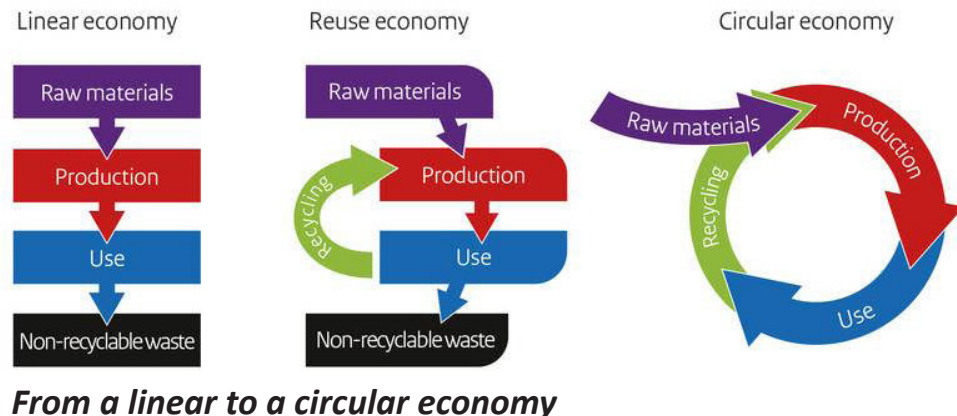
Dissemination



# Transnational development & implementation of circular procurement



# Procurement explanation models



## CircPro framework with 4 key objectives

### OBJECTIVE 1

Test, improve and validate circular procurement practices in pilot projects

### OBJECTIVE 2

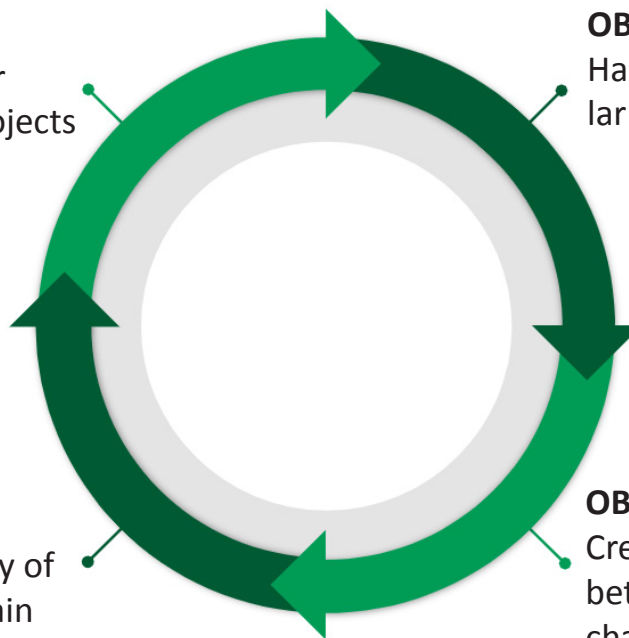
Harmonise and upscale the use of circular requirements in procurement

### OBJECTIVE 4

Increase the circular capacity of suppliers and the supply chain

### OBJECTIVE 3

Create long-term collaboration frameworks between procurers, suppliers and supply chain stakeholders



# How the feedback from Steering Committee has been addressed

The partnership has thankfully used the feedback from the Steering Committee on the Expression of Interest to improve the Circular Procurement Project and to explain this better in the application. This annex summarises how. The recommendations on overall principles, outcomes/results, links with other projects, work packages, activities and budget are directly linked with the sections C.2.1, C.2.2, C.2.3, C.3.2, C.5 and D.1 in the application. All other recommendations are addressed in the following paragraphs:

## **Transnationality of pilots:**

- The procurement processes of the pilots are embedded in a Transnational Learning & Action Programme (WP4) and supported by Transnational task forces that review and advice on procurement documents and monitoring.
- The pilot procurement processes will use, validate and enrich the Transnational Minimum Circular Requirements and ensuing framework.
- The pilot procurements will be EU-wide and the market will be actively engaged transnationally through cross-border Communities of Practice, as suppliers can come from various countries.
- Logically, the actual assets that are being procured in the pilot projects are often local, e.g. 5 recycling centres in Denmark, or of the redesign of a building into a Circular Laboratory in Belgium. However, many circular procurement challenges are relevant transnationally and across sectors. CircPro partners will not reinvent the wheel.

## **Include partners from the whole programme area:**

- The CircPro partnership has been enriched, particularly with partners from Sweden, Denmark and Belgium, and with important business and city networks for wider uptake. Additional partners that bring their own unique added value are: Municipality of Malmö, Municipality of Kolding, CLEAN, ACR+.
- We like to thank the support from several NCPs herein. We have been in dialogue with other potential partners that are interested in the project results, but will not join as formal partners (several signed Letters of Support), particularly in Germany with: Municipality of Bremen and Region of Goettingen. In addition, there is the Region of Skane and the Municipalities of: Vaxjö, Göteborg, Oslo, and Larvik.

## **Reconsider the heavily top-down approach and clarify who the end users are and how they will be involved:**

- Procurement is traditionally a linear (top down) process, whereas circularity requires active market engagement and collaboration to work together along the entire life cycle of products. This is explicitly organised in the CircPro project design. The Communities of Practice that support pilot projects comprise suppliers, ie businesses and business networks. WP5 is designed to organise for market engagement (incl a TN taskforce) and business model development with suppliers.
- The CircPro partnership comprises of, and has been enriched with business associations and networks, e.g. BITC business network (UK), and CLEAN (DK). Other networks have signed Letters of Support (eg UnternehmensGrün from DE) who will join project events and discuss new approaches with their members.

## **Measurable indicators and definition of baseline:**

- CircPro now includes specific, realistic, durable, and measurable indicators, linked to the pilot projects. They comprise 25% of waste prevented, 20% virgin materials avoided, and 42% of CO2 saved per pilot. The indicators are transferable as these are also being used by the most important environmental think tanks, such as the European Environment Agency, the Dutch Environment Assessment Agency (PBL) and others.
- The baseline will be determined at the start of the project, and this work is explicitly planned for in Activity WP4.3. The baselining work provides the basis for the transnational framework and Minimum Circularity Requirement.

## **Partners located outside of the NSR - budget spent outside the region:**

- The **BITC** business network is based in London, just outside the NSR. BITC works UK-wide, but within this project their work will be focused in cities within the NSR and with businesses and other organisations with a strong presence there.
- **ACR+** is based in Brussels and is an international network of cities and regions sharing the aim of promoting a sustainable resource management and accelerating the transition towards a circular economy. ARC+ can bring in international State of the Art knowledge and is particularly strong and important for dissemination and uptake. ARC+ will focus their work in CircPro on the NSR area, but will also include wider international dissemination.



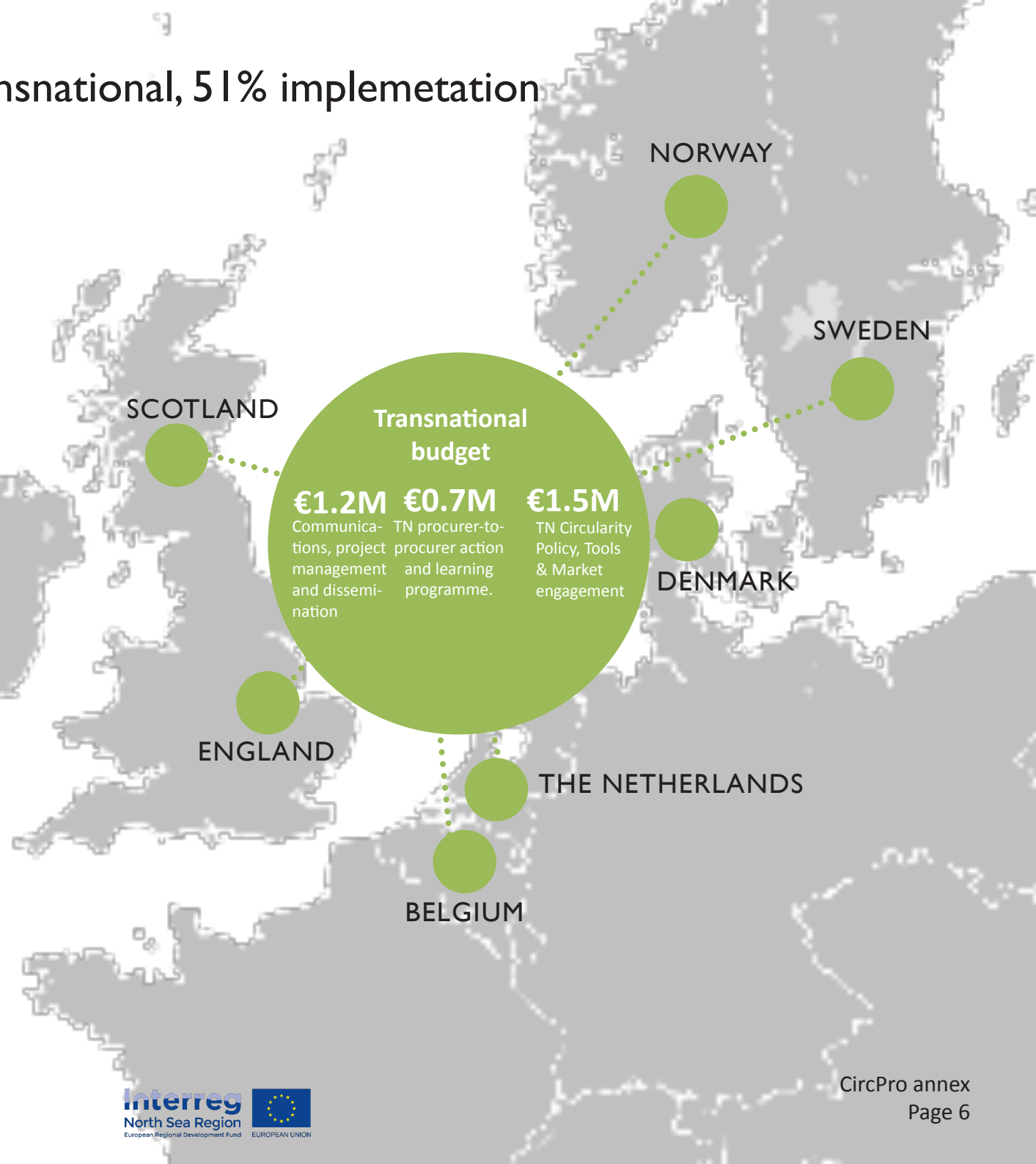
# Budget justification - 84% transnational, 51% implementation

In CircPro, the total budget is €4M with partners' funds ranging on average between €200-400k, over a period of 3.5 years. Out of that, €3.3M, or 84% of the total budget will be allocated in purely transnational activities and 51% on actual implementation.

The transnational project management, communication, dissemination and uptake make up 37% of total budget, and support the project's objectives, facilitate knowledge sharing, and inform relevant stakeholders and general public about the project and its results.

19% of the budget is allocated to a transnational procurer-to-procurer action and learning programme and transnationally and cross-industry Communities of Practice (CoP) that support the practice and implementation in pilots by partners.

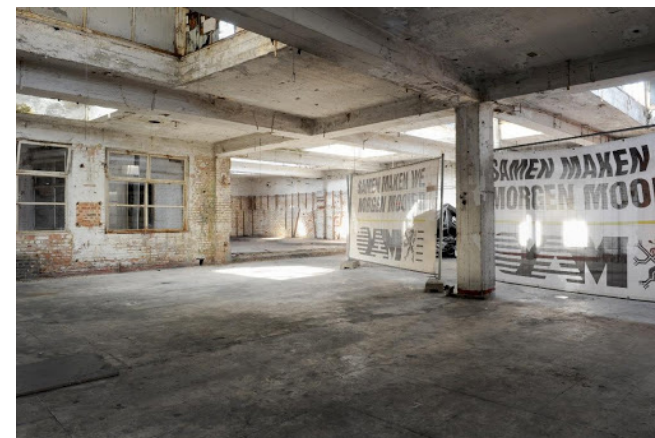
44% will be invested in transnational market engagement, circular business models and development of transnational task forces made up of experts to support partners with specific 'pain points'. These pain points consist of organising market research and engagement strategies before pre-tenders, reviewing outgoing tenders, and turning circular procurements into organisational policy. Also an international policy learning group will be convened.



# CircPro Pilot Projects

This table summarises some of the 50 pilot projects which are selected by the partners as use cases for CircPro. The pilots are in different stages of procurement.

PROJECT NAME + AREA	CIRCULAR PROCUREMENT CHALLENGE	IMPACT OF THE PILOT
<b>Waste handling procurement</b> - <b>Kolding Municipality (Denmark)</b>	<ul style="list-style-type: none"> <li>Procurement of 5 recycling centres that handle more than 40.000 tons of waste</li> <li>Develop valid tools and demands to evaluate circular potentials</li> <li>Formulate sustainable requirements &amp; conditions</li> </ul>	<ul style="list-style-type: none"> <li>Reduce CO2 &amp; SO2 emissions</li> <li>Reduce fuel consumption</li> <li>New contract types for investments</li> </ul>
<b>Potterij Mechelen</b> - <b>OVAM (Belgium)</b>	<ul style="list-style-type: none"> <li>Redesign the Potterij in Mechelen into a 'circular laboratory'</li> <li>Develop a state-of-the-art example of a circular building</li> </ul>	<ul style="list-style-type: none"> <li>Use the building as a showcase model</li> <li>Inspire to start using circular principles in projects</li> </ul>
<b>City Deal Procurement Pathfinder</b> - <b>Edinburgh Centre for Carbon Innovation, Edinburgh University &amp; Zero Waste Scotland (Scotland)</b>	<ul style="list-style-type: none"> <li>Lead, learn &amp; innovate procurement in Edinburgh through a City region deal</li> <li>Training of procurers and suppliers, investment in innovation and raising awareness on circularity</li> <li>Reduce inequality and deprivation in area housing of 24% of the Scottish population as part of a 1.1 billion pound deal</li> </ul>	<ul style="list-style-type: none"> <li>Increase of material circularity of infrastructural and building transformations like with the Royal Infirmary Edinburgh University quarter</li> </ul>
<b>Circular office framework</b> - <b>BITC (United Kingdom)</b>	<ul style="list-style-type: none"> <li>Bring 120 circular office champions together to collaborate, take action &amp; create business cases for circular procurement</li> <li>Raise awareness &amp; increase knowledge among public and private procurers on alternative solutions of non-circular office furniture</li> </ul>	<ul style="list-style-type: none"> <li>Decrease the yearly 15 billion pound associated costs with office waste in the UK</li> </ul>
<b>Brännare factory to school</b> - <b>City of Malmö (Sweden)</b>	<ul style="list-style-type: none"> <li>Reuse materials of an oil factory that is set to be partly torn down and the remains converted into a new school</li> </ul>	<ul style="list-style-type: none"> <li>Decrease material use</li> <li>Increase circularity of materials for new construction</li> </ul>



*Potterij Mechelen*



*Royal Infirmary Edinburgh University quarter*



*Circular office furniture*

# CircPro2 Pilot Projects

PROJECT NAME + AREA	CIRCULAR PROCUREMENT CHALLENGE	IMPACT OF THE PILOT
<b>Green solutions for artificial turf</b> - <b>DIFI (Norway)</b>	<ul style="list-style-type: none"> <li>Look for and procure alternative solutions for rubber infill in constructing new and maintaining old artificial turf</li> </ul>	<ul style="list-style-type: none"> <li>Decrease of environmental impact of rubber granulates</li> <li>Increase of resource efficiency in local communities</li> <li>Business cases on artificial turfs to be shared</li> </ul>
<b>Circular Procurement in remote island areas</b> - <b>Zero Waste Scotland (Scotland)</b>	<ul style="list-style-type: none"> <li>Collaboration of partners that have remote island communities (UK, Sweden, Norway)</li> <li>Create multiple circular procurements tenders</li> <li>Discuss and share common challenges and best practices of circular products and services in an island community</li> </ul>	<ul style="list-style-type: none"> <li>Increased recycling and reduced waste streams on the islands</li> <li>Connection of the islands to (inter-)national loops for waste</li> </ul>
<b>ICT Client Device network</b> - <b>Zero Waste Scotland (Scotland)</b>	<ul style="list-style-type: none"> <li>Overcome barriers in contractual arrangements, hardware processing speed, and data cleansing requirements, as found in previous tenders</li> <li>Work with suppliers to utilise take-back/buy-back schemes</li> </ul>	<ul style="list-style-type: none"> <li>Improve reuse and redeployment within and between organisations</li> <li>Reduction of energy use due to more efficient devices</li> </ul>
<b>N33 Provincial road construction</b> - <b>RWS (The Netherlands)</b>	<ul style="list-style-type: none"> <li>Reuse of raw materials that will become available when removing existing road sections and bridges</li> <li>use of regional raw materials such as the use of sludge from the Eems-Dollard as construction material</li> <li>Re-use of a bridge which from another road which will be upgraded</li> </ul>	<ul style="list-style-type: none"> <li>Save 40% CO2</li> <li>Create local jobs e.g. through usage of sludge in the area.</li> </ul>
<b>Circoproniture: furniture for 't Centrum</b> - <b>Kamp C (Belgium)</b>	<ul style="list-style-type: none"> <li>Formulate the right proposal to tender fully circular furniture</li> <li>Focus on material, design, business models, financing &amp; a new way of working</li> </ul>	<ul style="list-style-type: none"> <li>Increase lifecycle of material</li> <li>Reduce materials used</li> <li>Create jobs for refurbishment &amp; repairs</li> </ul>



Provincial road construction



Artificial turf in Norway



# Letters of Support (15)



Letter of Support for the Interreg NSRF project:  
Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)

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Dear evaluator(s),

On behalf of the World Business Council for Sustainable Development (WBCSD), I, the undersigned, express my strong support for the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of the London Waste and Recycling Board, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of the Norwegian National Suppliers Development Programme, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of Zero Waste Scotland, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of JLL, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

WBCSD is a global, CEO-led organisation of over 200 leading businesses working together to accelerate the transition to a sustainable world. The organisation helps make our member companies more successful and sustainable by focusing on the maximum positive impact for stakeholders, the environment and societies. WBCSD is the leading voice of business for sustainability, united by our vision of a world where more than ten billion people are all living well and within the boundaries of our planet, by 2050.

LWARB is a statutory Board which was set up by the Mayor of London in 2008, and plays a key role in coordinating and accelerating the circular economy transition for London.

The Norwegian National Suppliers Development Programme is set up to accelerate innovations and development of new solutions through the strategic use of public procurement, while at the same time contributing to new market opportunities for these innovations.

APUC (Advanced Procurement for Universities and Colleges) is the Center of Procurement Expertise for Universities and Colleges in Scotland, providing institutional shared service procurement staff, collaboration framework agreements for the sector to use and guidance on best practice.

JLL is a leading, global professional services and investment management firm specialising in real estate. Our expert teams provide integrated services to clients seeking increased value by saving, sourcing, developing or investing in real estate. JLL is characterized by its growth orientation, operational excellence, financial strength, premium brand, collaborative culture and high ethical standards.

CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

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CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

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CircPro2 will provide WBCSD with access to its results and lessons.

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CircPro2 will provide APUC with access to its results and lessons.

CircPro2 will provide JLL with access to its results and lessons.

Sincerely,

  
Brenden V. Edgerton  
Acting Director, Circular Economy  
Signed on 17 September 18

Sincerely,

  
Per Halvorsen  
Programme Manager  
The Norwegian National Suppliers Development Programme  
Signed on 17.09.2018


Sincerely,

  
Arjen Wassen  
CEO, APUC Limited  
Signed on 12 September 2018

Sincerely,

  
Emma Henley, Acting Head of Sustainability, JLL  
Signed on 18<sup>th</sup> September 2018

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Emma Henley, Acting Head of Sustainability, JLL  
Signed on 18<sup>th</sup> September 2018

## WBCSD - Acting Director

## LWARB - Circular economy manager

## NNSDP - Programme manager

## APUC - CEO

## JLL - Acting Head of Sustainability



Letter of Support for the Interreg NSRF project:  
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Dear evaluator(s),

On behalf of PwC, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of Flanders Environment Agency, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of the Province of Groningen, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of ICLEI – Local Governments for Sustainability, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Dear evaluator(s),

On behalf of Institute for Research in Circular Economy and Environment "Ernest Luperón" – IRCEM, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

PwC, as one of the world's largest professional service providers, is committed to our Purpose of helping to build back in society and make sustainable progress. Through our global network of over 600 Sustainability professionals we support leading public and private sector organisations to develop and implement their responses to sustainable development challenges, including their approaches to engaging in the circular economy.

Flanders Environment Agency (VMM) is an internally independent government agency with powers of jurisdiction under supervision of the Flemish Minister of the Environment, Nature and Agriculture. The mission of VMM is to contribute to the realisation of the objectives of the environmental policy by preventing, limiting and eliminating the harmful effects to water systems and the atmosphere.

The Province of Groningen is the governing body of the Groningen region in the North of the Netherlands. The province grants authorisations, provides funds and makes and implements policies. The province stimulates new innovations for prevention and reuse of waste. The Gedeputeerde Staten (Provincial Executives) formulated high, self-set goals for sustainability and circularity. These goals are to be achieved partially by stimulating the bio-based circular economy in the Eemshaven area. Part of stimulating growth in this area, is the reconstruction of the expressway N33 in a completely circular way.

On behalf of ICLEI – Local Governments for Sustainability, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

The Institute for Research in Circular Economy and Environment "Ernest Luperón" – IRCEM is an independent NGO, organized like a research think tank, established in 2012 in Ciego de Avila, Remedios through an initiative of the Technical University of Ciego de Avila.

CircPro2 will help to harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR. CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors.

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ICLEI is the leading global network of 1,500 cities, towns and regions committed to building a sustainable future. Through our collective efforts, we impact more than 23 percent of the world's urban population.

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Through our ongoing involvement in Business in the Community's Circular Economy Task Force, we understand that CircPro2 will provide additional resources which can be combined with input from PwC and the other members of the Task Force to accelerate and scale up the uptake of circular economy principles within procurement activities in the NSR.

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Sincerely,

  
Geoff Lane  
Partner, Sustainability & Climate Change  
Later: 25.09.2018


Sincerely,

  
Stevie Swenne  
Head of International Cooperation  
Flanders Environment Agency  
Signed on 25 September 2018


Sincerely,

  
Ir. H. Boers  
Head of department Mobiliteit - Projecten  
Signed on 25 September 2018

Sincerely,

  
Mark Helsen  
Deputy Regional Director / Global Director, ICLEI's Sustainable Procurement Centre  
Signed on 25 September 2018

Sincerely,

  
Ph.D. Econ. Olga-Simona Lakatos  
President of IRCEM  
Signed on 25.09.2018

## PWC - Partner sustainability & climate change

## VMM - Head of International Cooperation Flanders Environment Agency

## Provincie Groningen - Head of department mobility / projects

## ICLEI - Global Director Sustainable Procurement Centre

## JLL - Acting Head of Sustainability



Rijkswaterstaat  
Ministry of Infrastructure and the Environment

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# Letters of Support (15)



Email: leslie.richard@scotland-excel.org.uk  
Tel: 01418187437  
Our Ref: LR  
Date: 27<sup>th</sup> September 2018

**Letter of Support for the Interreg NSR project: Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

Dear evaluator(s),

On behalf of Zero Waste Scotland, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1st of October 2018.

Scotland Excel is the Centre of Procurement Expertise for the local government sector. Established in 2006, we are a leading non-profit shared service funded by Scotland's 32 local authorities. At Scotland Excel, we are leaders of change.

Over the past ten years, we have helped to raise the profile of procurement in local authorities by championing its potential to shape markets, support policy priorities and, ultimately, ensure the sustainable delivery of the services that every community needs. Collaborative procurement increases efficiency and ensures by working together through Scotland Excel, councils can realise a host of social, economic and environmental benefits from their spend.

The actions of the public sector have a huge impact on society, the economy and the environment. Therefore, public organisations have a responsibility to make sure they consider all these aspects when spending public money. In recent years, Scotland has embraced the concept of sustainable procurement to achieve economic, social and environmental value from the money spent by the public sector. This is embedded in our business goal to be sustainable in everything we do.

Scotland Excel has championed sustainable procurement across local government and the wider public sector. In 2010, we introduced Marrakech Task Force (MTF) training, based on a sustainable public procurement approach developed by the United Nations. Since then, Scotland Excel has hosted MTF workshops for over 200 local authority and public-sector delegates.

We also led the development of the Flexible Framework self-assessment tool for sustainable procurement which was rolled out across the public sector. Scotland Excel is leading the development of methodologies, tools and best practice to help customers meet their sustainable procurement obligations detailed in The Procurement Reform Act (Scotland) 2014.

The Procurement Reform (Scotland) Act 2014 and recent changes to EU directives mean an even greater focus on the role of procurement as a driver of sustainability. We believe that Scotland Excel is well placed to support local authorities to meet their sustainability obligations. We are proud to be a member of the following organisations:



Contract Street, Paisley PA1 1AR  
Tel: 01505 300 1200 Fax: 0141 618 7433  
Email: contactus@scotland-excel.org.uk  
Web: www.scotland-excel.org.uk

## Scotland Excel - Strategic Procurement Manager



**Letter of Support for the Interreg NSR project: Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

Dear evaluator(s),

On behalf of Hållbar Utveckling Skåne I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1st of October 2018.

Hållbar Utveckling Skåne (Sustainable Development Skåne) is a non-governmental organisation founded in 1998 and works with ecological, social and economic sustainability issues and for increased collaboration with other organisations. Hållbar Utveckling Skåne is an 80 member organisation with the universities of the region, companies and 30 Scanian municipalities among the members. Hållbar Utveckling Skåne often works in close collaboration with Scanian municipalities and has since 2008 been working with procurement in different projects.

CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

CircPro2 will provide Hållbar Utveckling Skåne with access to its results and lessons. Furthermore, Hållbar Utveckling Skåne will use its network which is a first class channel to reach out to the municipalities with information about CircPro2 and about progress with circular procurement. Hållbar Utveckling Skåne will aim for cooperation between CircPro2 and the ERF project Circular Skåne whenever possible.

Sincerely,  
  
Helena Thelander,  
manager of operations

Signed on sept 28, 2018

Leidschendam 5, 2113S Maastricht, www.hutskane.se

**Sustainability Huts Kane - Manager of operations**

placed to be at the forefront of this new approach to public procurement and this combined with support from Zero Waste Scotland will stand Scotland in good stead for the challenges ahead.

CircPro2 will provide Scotland Excel with access to its results and lessons. The output from the CircPro2 project will provide an invaluable resource and contracting structure for our members to be able to increase use of circular procurement initiatives. Circular Excel will be able to coordinate any upcoming relevant projects within its member base with CircPro2 activities and once again, endorse the application by Zero Waste Scotland.

Yours faithfully,

Lesley Richard  
Strategic Procurement Manager  
Scotland Excel



IKEA UK&IE

**Letter of Support for the Interreg NSR project: Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

Dear evaluator(s),

On behalf of IKEA UK&IE I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

As part of our Circular IKEA strategy we have committed to establishing and promoting systems and services to enable a circular economy, to prolonging the life of products and materials and using resources in a smarter way, turning waste into resources. By 2030 we will design all IKEA products with new circular principles, with the goal to only use renewable and recycled materials and offering services that make it easier for people to bring home, care for and pass on products.

CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR. CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

Inter IKEA UK&IE will actively engage with procurers through the project's workshops, online platforms (WSS) and events and create a space for a dialogue between suppliers and buyers. We hope to work closely with the project specialists to develop IKEA UK&IE's circular B2B strategy, as a supplier and to support the project aims.

CircPro2 will provide IKEA UK&IE with access to its results and lessons.

Sincerely,

Greg Lucas - IKEA UK&IE  
Circular & Climate Positive Leader

Signed on 17/09/2018

**IKEA UK&IE - Circular & Climate Positive Leader**



24 September 2018

Interreg NSR project

**Letter of Support for the Interreg NSR project:**

**Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

Dear evaluator(s),

On behalf of Secretariat for Green Procurement under Environmental Protection Agency, I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1st of October 2018.

Secretariat for Green Procurement are responsible for the Danish Environmental Protection Agency's activities within Green Public Procurement in Denmark. NIRAS, a leading consultancy in Denmark, are head of the secretariat and work with supporting Danish procurement professionals with the development of green criteria for procurement of goods and services.

CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

NIRAS A/S  
Borgergade 21  
DK-1017 Copenhagen  
T: +45 4402 4000  
D: 44024000  
F: 44024000  
www.niras.dk  
CVR: 27070702  
TAXIDNR: 790

## NIRAS - Head of Green Procurement



**Letter of Support for the Interreg NSR project: Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

28 September 2018

Dear evaluator(s),

On behalf of the Ellen MacArthur Foundation I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

The Ellen MacArthur Foundation was founded in 2010 with the mission to accelerate the transition to a circular economy – one that is regenerative and restorative by intent and design and decouples prosperity and growth from the consumption of finite resources. The Foundation works across business, policy and education networks, develops its own analyses and research, and communicates the insights to diverse audiences. It has conducted significant research on the impact of the circular economy on the built environment.

The Foundation believes that CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

Yours faithfully

Jo Boddie  
Chief Operating Officer

Ellen MacArthur Foundation  
100 Brook Hill Drive, Suite 100  
Westbury, NY 11591-4000  
Tel: 516.335.1000  
Fax: 516.335.1001  
www.ellenmacarthurfoundation.org

Charity registered in England and Wales: 1090809. Registered company in Ireland: 1090809. Registered company in Scotland: 1090809. Registered company in Northern Ireland: 1090809.



**Letter of Support for the Interreg NSR project: Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2)**

Dear evaluator(s),

On behalf of Fondazione Ecosistemi I, the undersigned, express my strong support to the project Circular Procurement: Accelerate circular economy through procurement power, alliance and capacity building (CircPro2), to be submitted for the seventh call for applications of the Interreg North Sea Region (NSR) Programme 2014-2020, closing 1<sup>st</sup> of October 2018.

Fondazione Ecosistemi is highly committed to the promotion and diffusion of green and circular procurement, participates in several EU funded projects on the theme and organizes the annual international event Forum Compravente-BuyGreen to promote dialogue and exchange of best practices on GPP.

CircPro2 will harmonise transnational circular procurement in the NSR with a collaborative approach to connect procurers investing in construction, buildings and offices. This enables them to scale up and have an increasing impact on circular economy as well as creating a bigger market size for providers. The project will promote the development and adoption of a common circular procurement framework and roadmap which will accelerate the uptake of more circular procurement of products, services and processes in the NSR.

CircPro2 has a huge potential for reducing the ecological impact of public procurement in multiple sectors. Climate challenges are global and must be met through international agreements and with the use of national policy instruments.

Use website description

How to organization can benefit, contribute and/or collaborate

CircPro2 will provide Fondazione Ecosistemi with access to its results and lessons. Furthermore, Fondazione Ecosistemi will present CircPro2 with opportunities for dissemination through networking activities.

Sincerely,  
  
Silvano Fabozio, Director

Signed on 27/09/2018

Fondazione Ecosistemi  
Via degli Artigiani, 10  
00186 Roma, Italy  
Tel: 06.6883886  
www.fondazioneecosistemi.org • C.F. 1359431006

**Fondazione Ecosistemi - Director**



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