

# TOPSOIL Capitalisation

Online, November 2020





## Three aspects of capitalisation

- What does it take for you to sustain your pilot?
- How can you improve the performance of your pilot?
- How would you pilot perform taking into account changed framework conditions?







## The process of TOPSOIL capitalisation

### • June 2020

Online partner meeting > introduction & first discussion

### • October 2020

Development template to capture capitalisation aspects of individual pilots

### November 2020

Online partner meeting > workshop to help filling in template







## The process of TOPSOIL capitalisation

### End of year 2020

Completed templates capitalisation aspects of pilots

### • April 2021

Summary report sustainability project results, impression of leverage effect TOPSOIL investment and preview changed framework conditions

### • Summer 2021

 Discussion on future prespectives and/or definition scope follow-up project(s)







## Aim of this session

# • All TOPSOIL pilots to help complete a template highlighting the capitalisation aspects for their specific case, being:

- $\rightarrow$  what has been achieved with TOPSOIL?
- → what will be made possible with the extra activities that are currently being carried out?
- → are there aspects from your pilot that can be replicated or extended in the near future?
- → do you foresee any changed framework conditions that might be relevant for your pilot on the long term (e.g. climate change)?







## A template for capitalisation



#### **Background and objectives**

What value do we deliver? Which needs are we satisfying? Which problems are we solving? What are the key activities?

• XXX

#### XX1: PILOT TITLE

How to transfer TOPSOIL results beyond the project?



Results achieved in TOPSOIL

What did your pilot deliver in TOPSOIL? Taking into account the results achieved, what is the next step for your TOPSOIL pilot? NOTE: before the extension

• XXX





## A template for capitalisation



What investment did you make until now? (total cost for implementation before TOPSOIL extension) How much money is needed to sustain your TOPSOIL result? (to keep it running)

Will your TOPSOIL pilot need or trigger additional investments on the short term?

XXX



Preparation of a plan for the realization of one or more pilot projects.

How will your pilot evolve in the capitalisation phase? Possbile uptake or improvements? Are the activities replicable (transnationality)?

• XXX





## A template for capitalisation



Replicability & transferability (2025)

What further improvements could be made that are not part of the TOPSOIL capitalization phase?

Can your TOPSOIL pilot be extended to make a bigger impact? Can your TOPSOIL pilot be implemented at a different location and/or on a bigger scale? How can others use your solution?

XXX



How project miaht pilot evolve time? vour over How might future? our organization change the in Which needs have changed / occurred? Who could specifically benefit from applying your measures / tool / solutions to their management areas? Is it likely that they take up your solution? Why (not)?

• XXX







## Why this template

This information is very valuable for us as a project as it will enable us to better quantify our potential as a leverage effect, (which is important for our funding programme).

It can also be expected that these outcomes could lead to follow-up initiatives.

Overall, this session (and the little homework..) is an online alternative of what we would otherwise do with an interactive real-life workshop







### How are we going to proceed?

Ultimate objective for you is to forward us a completed template by the end of the year

With an already completed template, you can participate and at the same time sit back, relax and review the information you already wrote down

Without an already completed template, you can make use of the time to already start completing the template while participating to the workshop







### Workshop

### Three steps

 $\rightarrow$  1. Getting to know

Split up in random groups of two – carry out a little interview

- What are you currently doing in TOPSOIL?
- Why? Which needs are you addressing?
- What are you most proud of in TOPSOIL?







## Workshop

### Three steps

 $\rightarrow$  2. Group discussions

Bring people together in groups of 5-6

- Report back on TOPSOIL results your interviewee was most proud
- Group discussion:
  - → What results/insights would be most valuable beyond the project? What would you like to remain from TOPSOIL?
  - $\rightarrow$  Resources: What do you need to keep these results?
  - → Responsibilities: Who needs to be involved? What is your role in this?





## Workshop

### Three steps

 $\rightarrow$  3. Plenary meeting

Everybody back together

- Report back on group discussion: which TOPSOIL processes continue after the end of the project
- Plenary discussion:
  - → Taking into account the group discussions, which common themes (opportunities) are worth looking into for a TOPSOIL follow-up activity?
  - → Which initiatives do you want (us) to take to make a TOPSOIL follow-up activity possible?

