

Inn2POWER: Supporting your business growth in European Offshore Wind

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Project Consultant, Opergy Ltd.

Presentation at the Inn2POWER Final Conference – March 2021

Introducing Opergy Ltd.

Opergy is a new multi-disciplinary consulting group, specialising in the Clean Energy, Clean Technology, Digital Creative and Education & Skills sectors.

We work with business and industry to create new opportunities that drive growth, innovation, and investment in our future sustainability.

We are expert in clean growth solutions, energy and technology sectors, helping people and businesses to get started, scale-up, and become industry leaders.

Our team provides expert insights and solutions to support our clients to make clear decisions that delivers growth and a positive impact on people and places.



Strategy and
Research



Finance and
Investment



Innovation
and Growth



Workspace
Solutions

Creating Opportunity
with **Innovation**
and **Energy.**

Introducing Inn2POWER

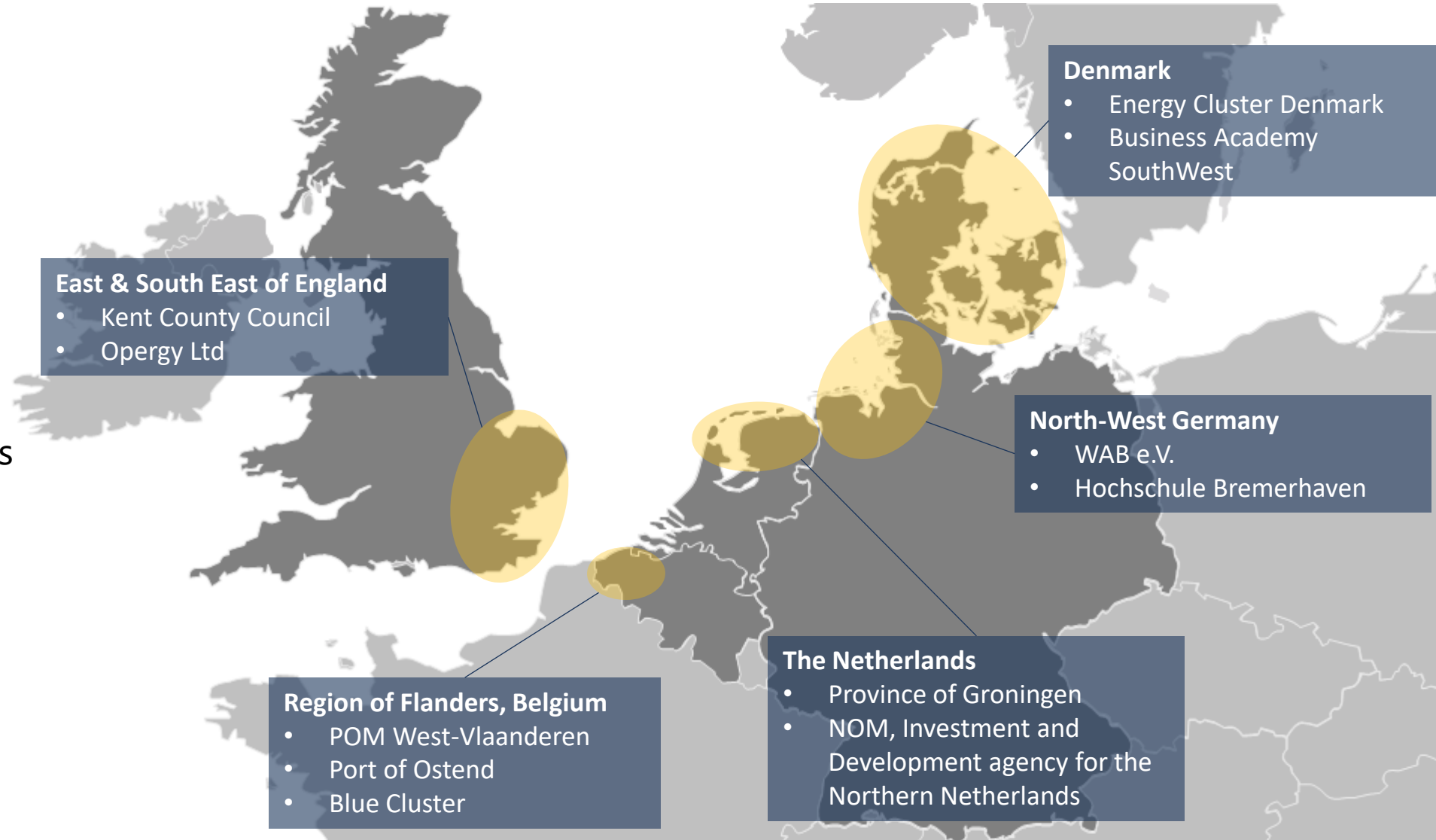
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North Sea Region
Inn2POWER
European Regional Development Fund



Inn2POWER | Innovation to Push Offshore Wind Energy Regions.

Collaboration of 11 partners
in leading offshore wind
clusters across the North
Sea Region.

Strengthening regional
supply chains and
supporting
internationalisation &
innovation.



Introducing Inn2POWER

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Connecting the Offshore Wind supply chain across the North Sea

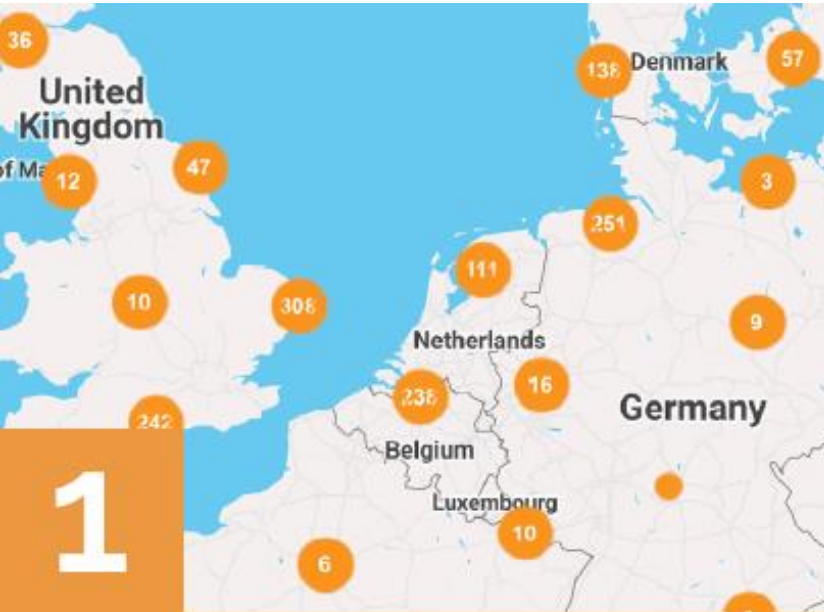
Inn2POWER is a consortium of leading offshore wind clusters across Belgium, Denmark, Germany, the Netherlands and the UK.

The programme is driving supply chain collaboration and helping businesses to enter new international markets.



Introducing Inn2POWER

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Join over 2,500 supply chain companies already listed on the Inn2POWER Directory and claim your Free Listing now.

Find new customers, suppliers and partners by promoting your business and searching the European offshore wind supplier database – www.inn2power.eu/mapping

Get advice on supply chain partners across Europe with introductions that can help grow your business.

Our cluster organisations work together seamlessly behind the scenes to help connect your company to new supply chain opportunities across the North Sea region.

We deliver international networking events, facilitating one-to-one supply chain introductions, with 1,000s of participants attending more than twelve events to date.

Attend an upcoming Inn2POWER supported event to develop new supply chain relationships and business opportunities – www.northsearegion.eu/inn2power/events

Matchmaking with Partners

Offshore Wind Supply Chain Capability Directory

- Over 2,500 companies across the European supply chain mapped
- Consistent classification system applied in 5 x key European Offshore Wind markets
- 10 x roles / 10 x sub-sectors
- 101 x specific capabilities

www.inn2power.eu/mapping



Meet and Collaborate

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Offshore Wind Week 2019, Lowestoft
100 participants, 175 meetings



WindEurope 2019, Copenhagen
107 participants, 281 meetings



WINDFORCE 2019, Bremerhaven
66 participants, 75 meetings



SNS 2019, Norwich
90 participants, 260 meetings



Belgium Offshore Days 2019, Oostende
77 participants, 66 meetings



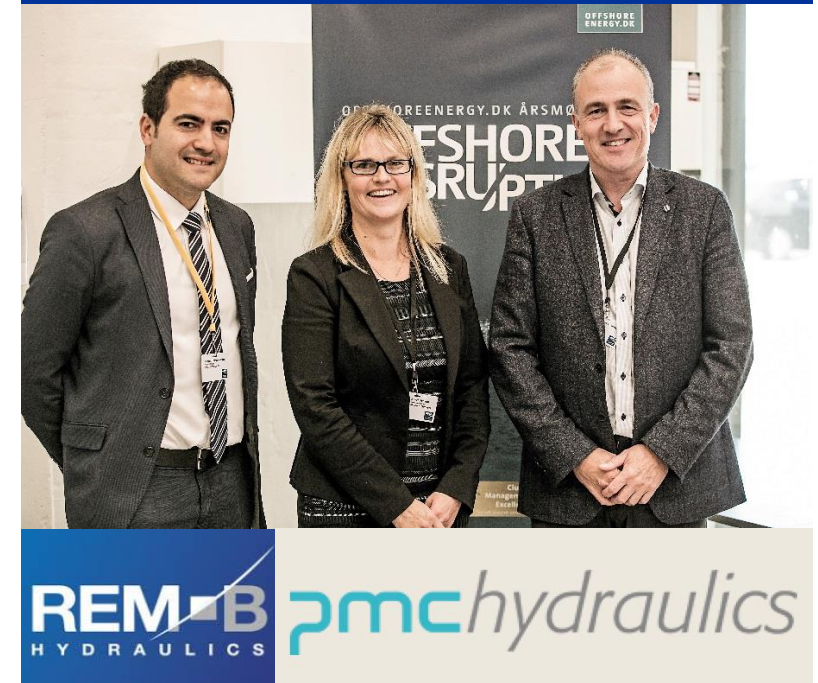
Offshore Wind B2B 2019, Groningen
170 participants, 138 meetings

Introducing Inn2POWER



- Direct market brokerage across Germany, Belgium, The Netherlands, Denmark & UK
- Supporting successful, long-term business collaborations
- Assisting companies understand and access new markets
- Supporting companies identify and initiate research and innovation collaborations and access TFs
- **Supported 60+ companies/organisations** to date make real partnerships & research connections across NSR boundaries
- **Support Available until October 30th 2021**

Business Collaboration supported early in the 4-year project



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Impacts to Date

Since late 2016, Inn2POWER has had the following results:

2,500

OW Companies
Mapped

1,200

B2B Event
Attendees

31 x Enterprises &
11 x Research Bodies

Participating in Transnational Research Projects

16+

Transnational
Collaborations

23+

New Market
Entries

160

Detailed Company
Interviews

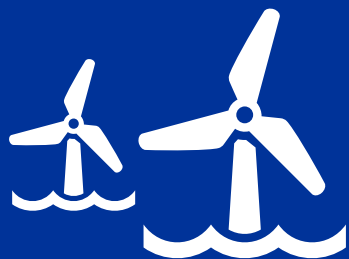
175

Organisations Adopting
New Solutions



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Case Studies on International Collaboration



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EUROPEAN UNION



Janet Rix

Commercial Lead at TECOSIM Technical Solutions Ltd.

- Tecosim Technical Solutions are market leaders in numerical calculation, delivering innovative engineering solutions to our customers
- Services optimise design, decrease development time and cut production costs of a product by weight reduction and durability, enabling us to improve, safety, comfort and the environment
- Specialists in Computer Aided Engineering, bringing products to life from single components to complex structures to reduce costs and improve safety
- Industry Sectors include Energy, Transportation, Marine, Industry and Technology



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www.elzingagroep.nl

Alain Knol

Senior Sales Engineer at Hijsspecialist.nl

- Hijsspecialist.nl are the hoisting specialist, is the address for everything in lifting and hoisting.
- Hijsspecialist.nl approves, certifies, maintains, repairs, and tests all your lifting equipment, portable climbing equipment, fall protection, cranes and NEN-3140 tools.
- Furthermore, Hijsspecialist.nl offers a complete range of lifting equipment, tools, safety products and related products.
- Due to our extensive experience in inspecting and certifying, we can advise you well on products that best suit your situation.



Christopher Grock

Business Development & Data Analytics Systems Implementation at WindManShip GmbH

- WindManShip GmbH (WMS) are a leading consultancy for the realization of offshore wind energy projects.
- With extensive industry knowledge and experience, WMS is a competent partner in every construction phase on-site.
- Service areas include construction activities, quality management as well as the engineering and port logistics.
- The team of specialists has expertise in all necessary areas.

Visit: www.windmanship.eu

Thank-you for Listening

- Visit our Market Exploration Booths to find out more about opportunities in the UK, the Netherlands, Germany, Denmark & Belgium
- Contact the Inn2POWER team!
- Visit & explore the Supply Chain Directory at <http://www.inn2power.eu/mapping>
- Inn2POWER is operational until October 30th 2021





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