

Inn2POWER: an EU Interreg Project

Innovation to Push Offshore Wind Energy Regions

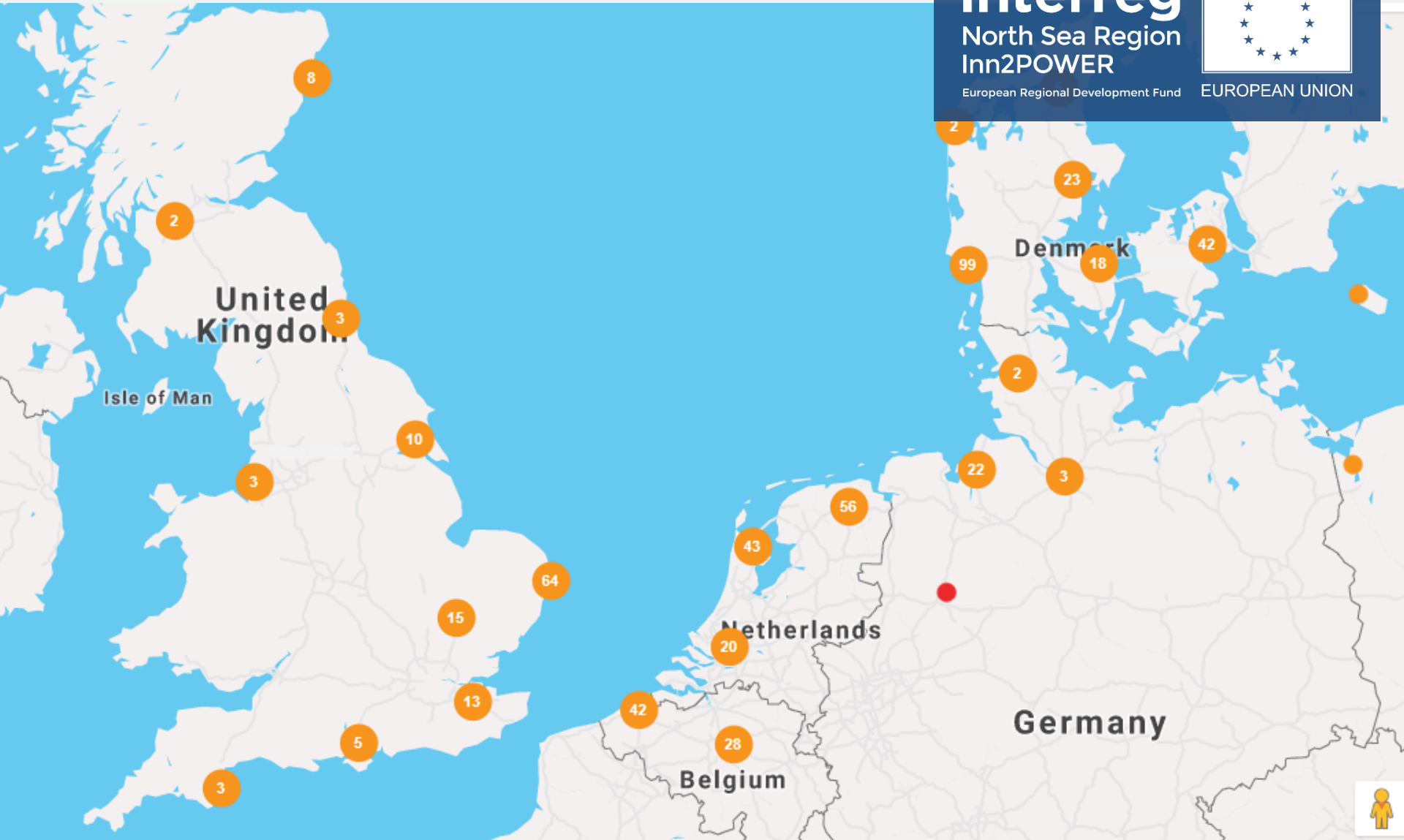
Interreg

North Sea Region
Inn2POWER

European Regional Development Fund



EUROPEAN UNION



Supporting Supply Chain Growth Across the North Sea Region

Nautilus Associates Ltd: Who are we?

Nautilus is a multi-disciplinary consulting group providing specialist advisory and consultancy services to the fast-growing energy and low carbon technology industries.

Our core expertise includes:

- **Research & Strategy**
- **Innovation and Business Development;**
- **Market & Business Intelligence**
- **Supply Chain Development;**
- **Property and Infrastructure;**
- **Funding, Finance and Investment Strategy.**





"Lowestoft is an important offshore hub. The wind farms are here and OrbisEnergy has at least 10 of the tenants as our potential customers. It is like a gift to move in here with customers next door."

[CREADIS UK]

"Having a presence at OrbisEnergy has been integral in helping us secure planning permission for the £2.5 billion East Anglia ONE offshore windfarm project."

[SCOTTISH POWER RENEWABLES]

WORK. MEET. GROW.
BE INSPIRED AT ORBISENERGY

The Innovation & Incubation centre for Offshore Renewables in the East.

OrbisEnergy
offshore renewable business

- **High-spec workspace** and office solutions
- In-house **industry experts** providing **business development/innovation support**
- Access to **innovation funding** and **technology acceleration support**
- Catalyst for international **collaboration** and **inward investment**
- Industry **networking** opportunities



UK Offshore Wind

— Territorial Waters Limit
— UK Continental Shelf
— United Kingdom
— Republic of Ireland

- Offshore wind is a major part of the UK's clean energy plans.
- More installed capacity than anywhere else on the globe!

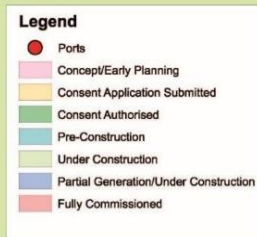
7.5GW
operating wind farms

17+GW

wind farms with planning permission
or in the planning process or in pre-
construction phases

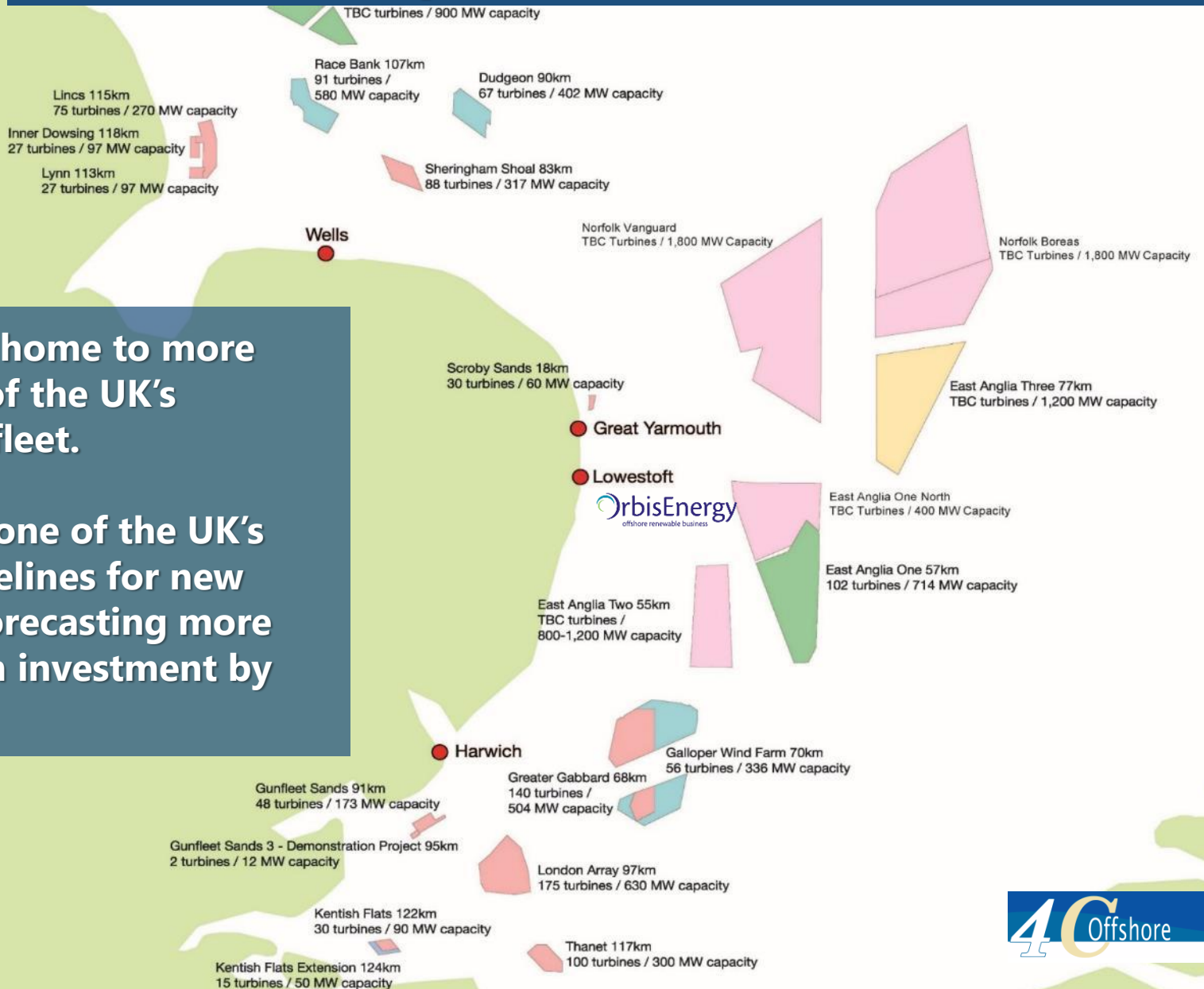
Source: RenewableUK

The East. THE place for UK Offshore Wind.

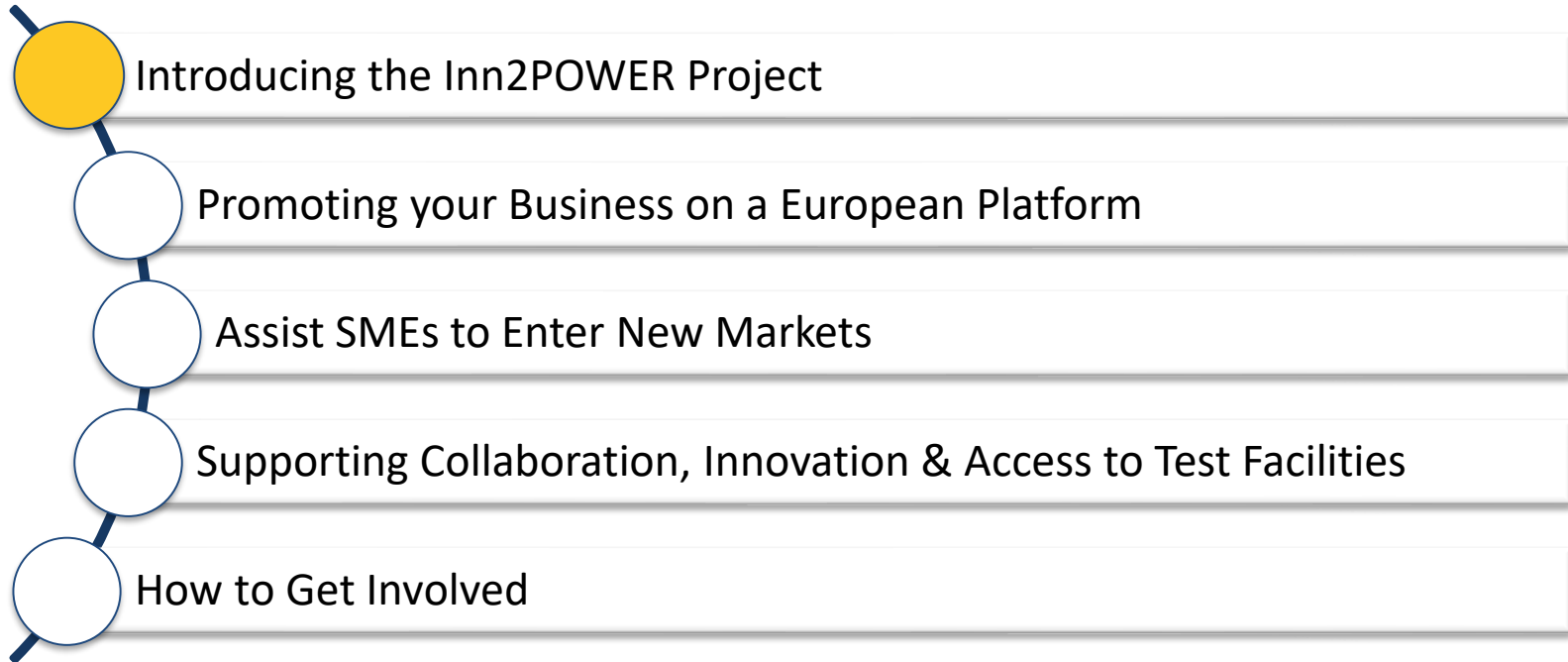


The East is home to more than 60% of the UK's operating fleet.

It also has one of the UK's largest pipelines for new projects, forecasting more than £17bn investment by 2030.

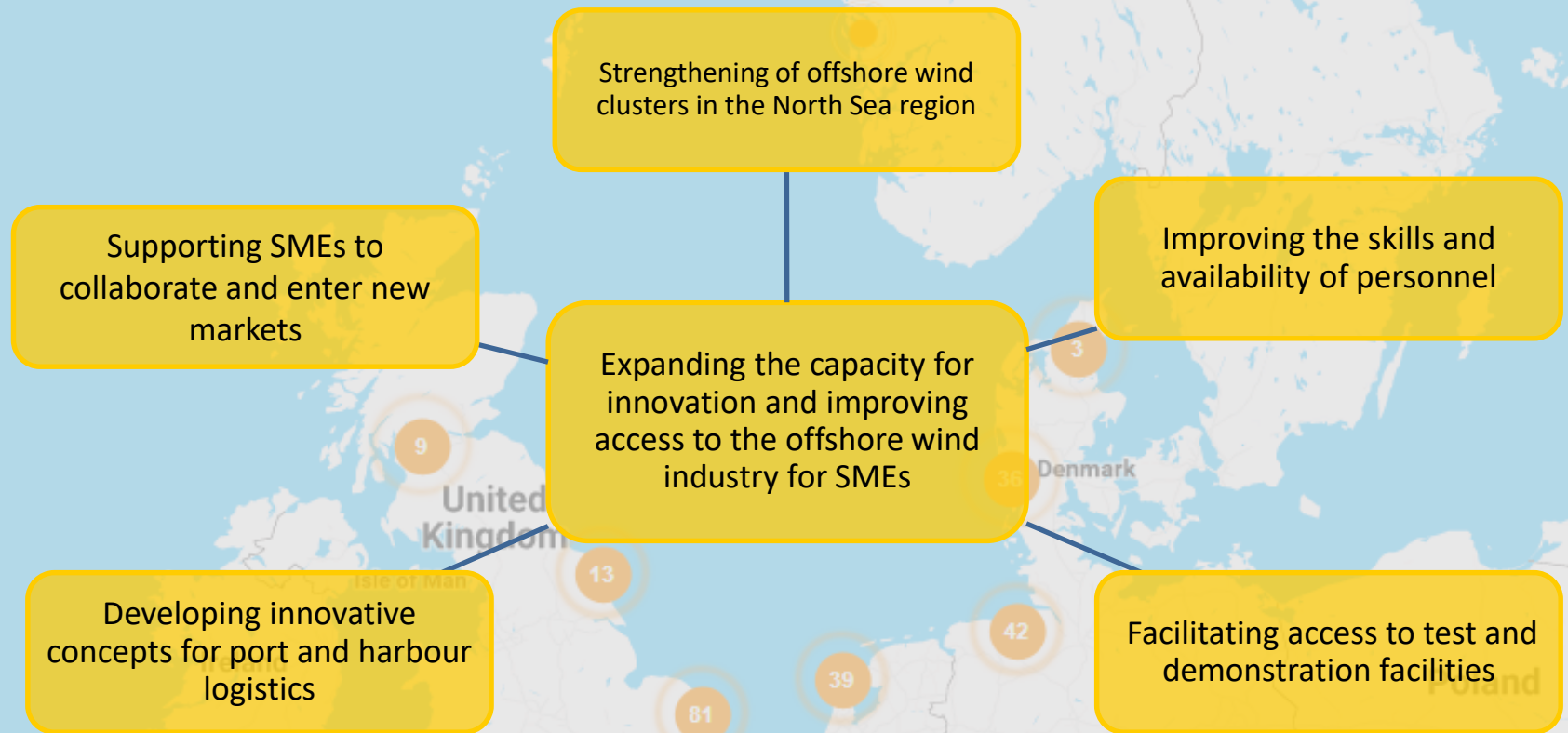


Agenda

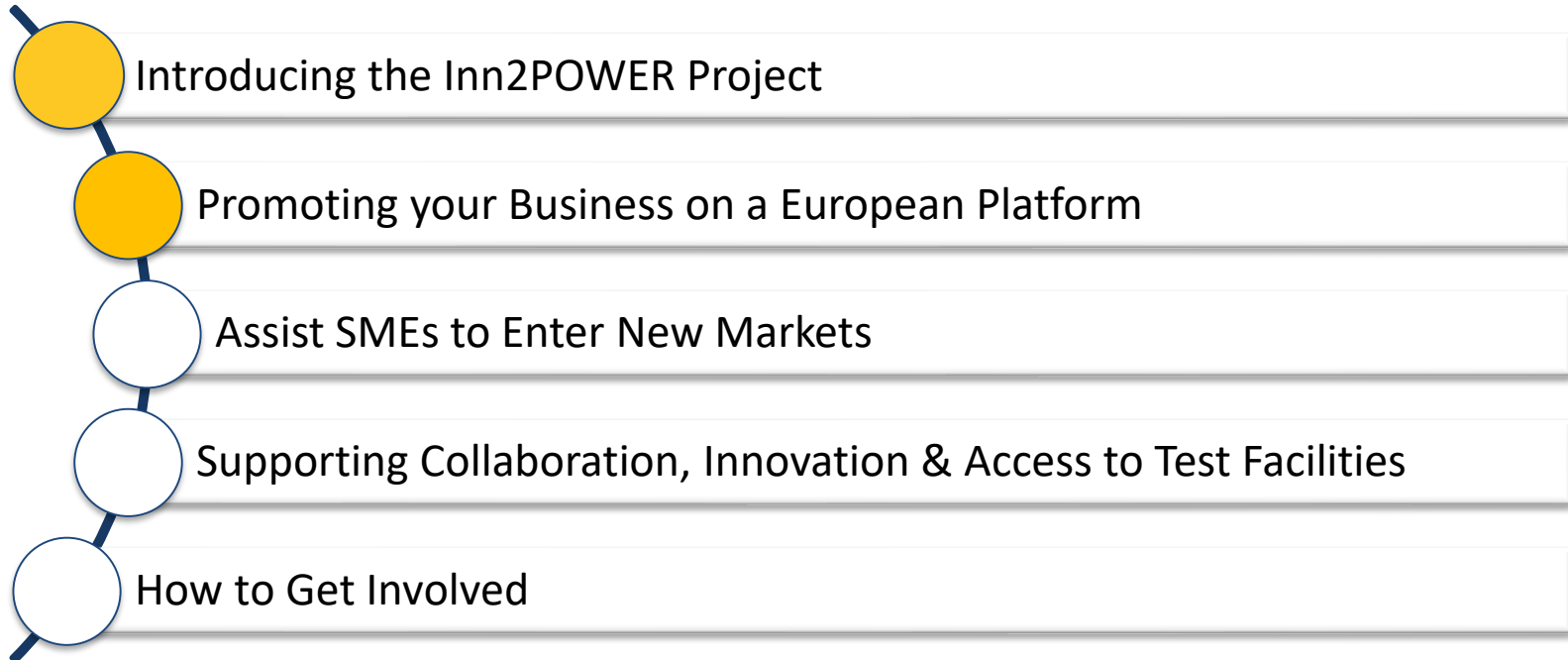


Purpose: Connect & Strengthen regional Offshore Wind Clusters & Support SMEs





Agenda



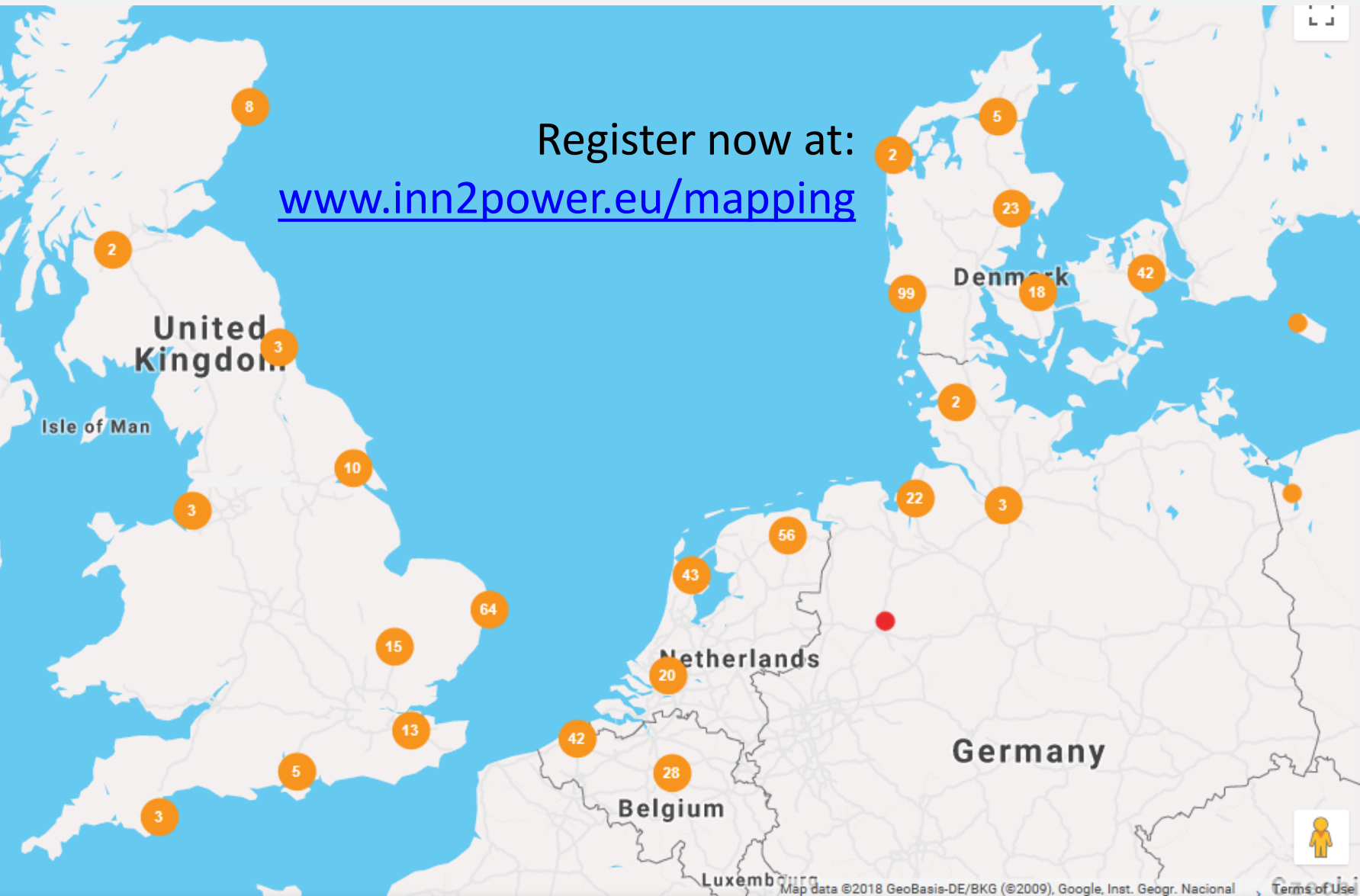
Promoting your business on a European Platform

- Business support & clustering **organisations across Europe** collaborating to support the supply chain
- **Access partners and businesses** in the key European Membership organisations in key clusters across Europe
- Building a **NSR wide network** of companies looking to partner, trade and innovate within the European Offshore Wind Supply Chain
- Involving large and small companies from all **stages of the supply chain**, research bodies, support providers & financing organisations



The Inn2POWER Company Directory:

Your address book to the offshore wind industry supply chain



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Add My Company

Innovation Challenges

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Interreg
North Sea Region
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EUROPEAN UNION

Welcome to Interreg Europe mapping system

[Start Search](#)

The Interreg funded Inn2POWER Project supports companies in the offshore wind sector to collaborate and enter new markets.

The Inn2POWER Company Directory is your address book to the European Offshore Wind Supply Chain. Explore this website to search the European offshore wind supply chain for partners and customers and browse the Innovation challenges posed to industry to reduce costs in the offshore wind supply chain.

● Offshore Wind Industry Supply Chain
● Test and Demonstration Facilities

Map data ©2018 Google, INEGI | Terms of Use

Access the portal Free of Charge at www.inn2power.eu/mapping

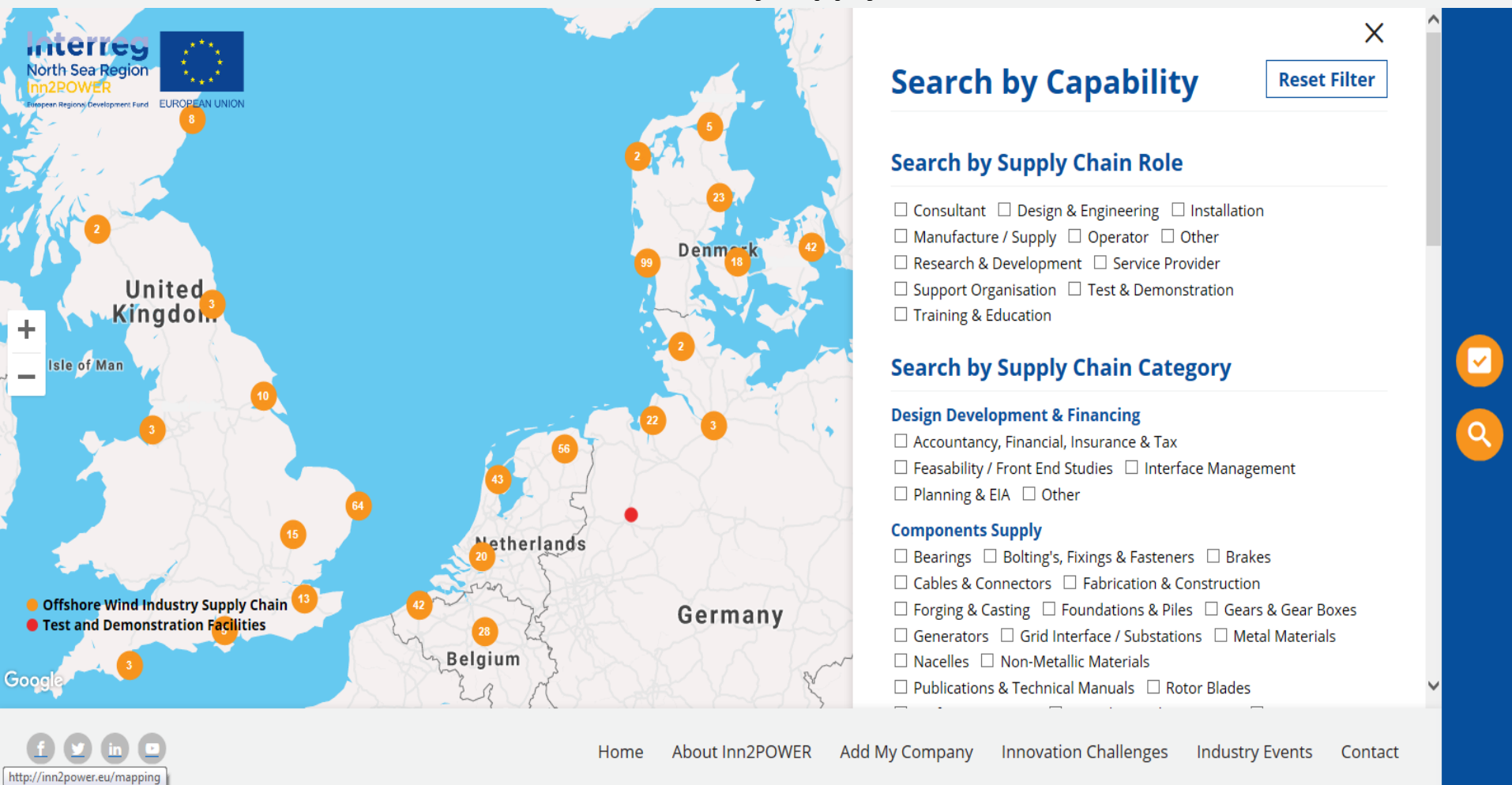
➔ Search for companies and contacts you are looking for

➔ Create your own profile

➔ Explore Innovation Challenges

The Inn2POWER Company Directory:

Your address book to the offshore wind industry supply chain



Interreg
North Sea Region
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EUROPEAN UNION

United Kingdom

Isle of Man

Denmark

Netherlands

Belgium

Germany

Offshore Wind Industry Supply Chain

Test and Demonstration Facilities

Search by Capability [Reset Filter](#)

Search by Supply Chain Role

- ☐ Consultant ☐ Design & Engineering ☐ Installation
- ☐ Manufacture / Supply ☐ Operator ☐ Other
- ☐ Research & Development ☐ Service Provider
- ☐ Support Organisation ☐ Test & Demonstration
- ☐ Training & Education

Search by Supply Chain Category

Design Development & Financing

- ☐ Accountancy, Financial, Insurance & Tax
- ☐ Feasibility / Front End Studies ☐ Interface Management
- ☐ Planning & EIA ☐ Other

Components Supply

- ☐ Bearings ☐ Bolting's, Fixings & Fasteners ☐ Brakes
- ☐ Cables & Connectors ☐ Fabrication & Construction
- ☐ Forging & Casting ☐ Foundations & Piles ☐ Gears & Gear Boxes
- ☐ Generators ☐ Grid Interface / Substations ☐ Metal Materials
- ☐ Nacelles ☐ Non-Metallic Materials
- ☐ Publications & Technical Manuals ☐ Rotor Blades

[Home](#) [About Inn2POWER](#) [Add My Company](#) [Innovation Challenges](#) [Industry Events](#) [Contact](#)

<http://inn2power.eu/mapping>

Search the Supply Chain for new Partners and Connections

➔ *Filter by location & company capabilities*

➔ *Identifying partners & creating opportunities to make contact*

The Inn2POWER Company Directory:

Your address book to the offshore wind industry supply chain



RTS Wind AG

RTS Wind AG is a German service provider in the windenergy industry with specialists working world-wide onshore and offshore. We install wind turbines, provide service and maintenance and offer rotorblade service and repairs. We have establishments in the UK and Austria.

Supply Chain Roles

[Installation](#) [Rotor Blade Service](#) [Service Provider](#)

Supply Chain Categories

[Component Replacement](#) [Corrosion Protection](#) [Inspection & Testing](#)
[Installation & Commissioning](#) [Personnel](#) [Project Management](#)

Contact

📍 RTS Wind AG, Am Winterhafen 3a, 28217 Bremen, Germany
☎ +49 421 6968000
✉ info@rts-wind.de
🌐 www.rts-wind.com

[Introduce Me](#)

🚩 [Information not correct?](#)



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Select Company Profiles and Make Contact

- ➔ *Company profile details key company services and expertise*
- ➔ *Use contact details and request individual introductions*
- ➔ *Add your own profile*

The Inn2POWER Company Directory:

Your address book to the offshore wind industry supply chain



Innovation Challenges

The following list are innovation challenges are posed to the supply chain by operators, developers, and research bodies across Europe as areas with the potential to drive down the cost of offshore wind energy significantly in the short to medium term.

Browse these challenges and register your interest where your company could contribute to developing technology/services in these areas, or view the supply chain for potential partners to work with in addressing these challenges.

View Challenges in Components Supply



View Challenges in Assembly & Installation



View Challenges in Operations & Maintenance



Research into the most efficient port infrastructure to support long term O&M including incorporating multiple wind farm operations out of one offshore wind port in different global regions



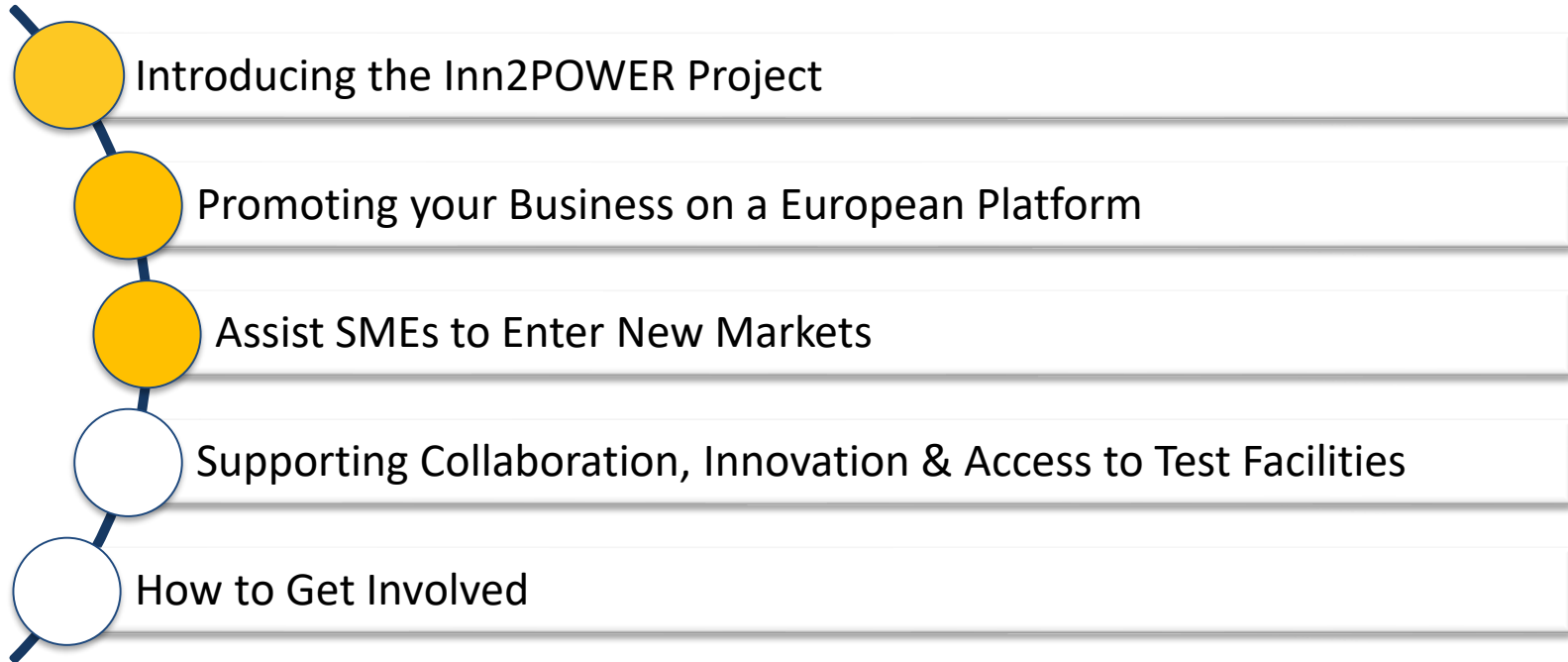
<http://inn2power.eu/mapping>

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Browse Innovation Trends and Industry Events

- ➔ *Review industry trends and Innovation Challenges*
- ➔ *Read more about the Inn2POWER project and partners*
- ➔ *Browse industry events*

Agenda



Supporting SME Growth in New Markets:

How can we help you?

- **Specialist matchmaking** available via the projects 'networking tool'
- Help you identify the right companies/partners with across Europe
- Searches **over 1000 companies** in the European Supply chain to identify the **most valuable** partners/connections for your company's growth
 - *Identify companies that target common business and opportunities across the North Sea Region*
 - *Map existing and potential innovative collaboration of SMEs*
 - *Spot, select and contact the most attractive collaboration partners in the network – the SMEs that are perceived as the 'best match' e.g. competences, supply chain capability, experience, location, strong network connections, etc.*
- To benefit complete a **short interview with you local partner**

Inn2POWER Events

- Access to **industry events** in all partner countries
- Free and Reduced Price Entry to large conference
- **Facilitated B2B meeting** events
- Port, test facility and **company visits** arranged



SAVE THE DATE

for the

Greater South East Offshore Wind Energy B2B

Thursday 29th November
Ashford International Hotel, UK

Meet Offshore Wind Partners from the UK & European Supply
Chains

Leading Industry Speakers | Meet the Buyer | Dedicated
1-2-1 Business Networking | Innovation Workshops



Photo Credit: London Array Ltd.

Agenda

- Introducing the Inn2POWER Project
- Promoting your Business on a European Platform
- Assist SMEs to Enter New Markets
- Supporting Collaboration, Innovation & Access to Test Facilities
- How to Get Involved

Supporting Innovation & Development of Transnational Business Collaborations

- Understanding your **innovation requirements**
- Identify the expertise/partners you need
- Connecting you with **innovation partners**:
 - Supply chain partners
 - Technology support organisation
 - Universities / Academic organisation's
 - Test Facilities
- Access to a network of Test Facility providers



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How to get involved

Access free tools & advice from the project:

- Visit the websites
- Register for the Company Directory
- Attend our free of charge B2B events
- Contact the team to tell us you business development and Innovation requirements

Contact Us:

- In Germany - **Nike Fuchs** nike.fuchs@wab.net
- In Belgium – **Ann Overmeire** ann.overmeire@flanders-maritime-cluster.be
- In the Netherlands - **Dirk Jan Hummel** dirkjanhummel@tcnn.nl
- In Denmark - **Gustavo Ferraz de Luna** gl@offshoreenergy.dk
- In the UK - **Sarah Niddrie-Webb** Sarah.Niddrie-Webb@nautilus.uk.com

www.northsearegion.eu/inn2power/
<http://inn2power.eu/mapping>

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Photo Credit: London Array Ltd.

Welcome to our Industry Panelists

We are kindly joined for our panel session by companies working in the Offshore Wind Sector and already using Inn2POWER Tools & Events



Jørgen Huus Hasforth

Head of Sales and Marketing at **Gardit A/S**



Maj Winther Moller

Sales manager at **BIC Group / Baltic Industries & Consulting A/S**



Joost Crommentuijn

Managing Director at **CIV Offshore and Shipping**



Tjark Hulst

Managing Director at **HULST INNOVATION CABLE EQUIPMENT B.V.**

Thank you!



Provides co-funding for POM and Flanders' Maritime Cluster



Provides co-funding for Offshoreenergy.dk and Business Academy Southwest



Provides co-funding for NOM

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